

# Prospectus

**Sting** 

Exhibits • Advertising Sponsorship • Support

AAN.com/AM • #AANAM



Boston & Virtual • April 22–27

# Why Participate in the 2023 Annual Meeting?



The 2023 Annual Meeting will be a hybrid event, April 22–27, with attendees gathering in Boston and live online.

Whether joining in Boston or virtually, the AAN Annual Meeting is exciting and diverse, with its seemingly endless choices and learning formats of top-tier education in every topic and specialty imaginable; the most cuttingedge science covering every specialty; and the opportunity to connect with neuroscience professionals and friends—both new and old—from around the world. The AAN Annual Meeting is an efficient way for members to learn about organizations that have cutting-edge research and products to further neurologic care and bring hope to patients and caregivers in the neurology space.

We're excited to have you join us!

#### Specifically, the AAN Annual Meeting:

- Is THE meeting if you have products and services in the neurology space
- Includes the latest breaking abstracts and scientific data for health care providers
- Allows attendees to hear from top neurologists in their field
- Provides ample opportunity to showcase your company as a leader in neurology by exhibiting or sponsoring!

"This was one of the best conferences I have attended ever. The energy of the conference was palpable with not having in-person meeting in 2 years. It seemed like people were more willing to engage and network than in all my interactions at prior meetings."

~ 2022 AAN Annual Meeting Participant



# **CONTENTS**



#### EXHIBIT HALL OPPORTUNITIES . 2.1

Exhibit Hall Schedule
Exhibit Hall Hours
Exhibitor Booth Installation Schedule 2.3
Exhibitor Booth Dismantling Schedule 2.3
Exhibit Booth Information
Exhibit Booth Options $\ldots \ldots \ldots \ldots \ldots 2.5$
Exhibit Hall Neighborhoods
Association Neighborhood
First-time Exhibitor Neighborhood 2.7
Career Fair—Recruiter Neighborhood 2.7
Emerging Technologies Neighborhood 2.7
Exhibit Hall Presentation Stages
In-booth Presentation Stages 2.8
<b>NEW!</b> Emerging Neurologic Care
Presentation Stage in the Exhibit Hall 2.9
Exhibit Hall Passport 2.10
Logo on Exhibit Hall Map 2.11
Convention Center Premium Meeting Suites . 2.12
Exhibit Hall Meeting Suites 2.13
Pre-built Meeting Suite Options 2.13
<b>NEW!</b> Customized Meeting Suites 2.13
Exhibitor Booth Staff Registration
and Housing
Cancellation Policies
COVID-19 Policy
In Conjunction With (ICW) Events 2.17
Hotel Hospitality Suites

ADVERTISING OPPORTUNITIES 3.1
Annual Meeting Emails
Email Opportunities
Annual Meeting Daily Rate Card
Digital Scientific Abstracts Book Rate Card . 3.6
Mobile App Advertising Opportunities 3.7
Interstitial Ad
Push Notifications
Attendee List Opportunity
Out-of-home Advertising

#### SPONSORSHIP OPPORTUNITIES . 4.1

Area Sponsorships	.4.2
Buzz Cafes	.4.2
Carpet Graphics at Hall Entrance	. 4.2
Footprints	. 4.2
Charging Options	.4.3
Cell Phone Charging Lockers	.4.3
Charging Seating Options	.4.3
Exhibit Hall Charging Lounges	.4.4
Exhibit Hall Charging Table	.4.4
Exhibit Hall Sponsorship Opportunities .	.4.5
Exhibit Hall Opening Luncheon	. 4.5
<b>NEW!</b> Exhibit Hall Food Crawl	. 4.5
Park Benches	. 4.6
Street Lamp Posts and Flower Beds .	. 4.6
Wayfinding Map	. 4.7

Exhibit Hall Escalator Clings	. 4.7
Pillar Marketing	. 4.8
Tabletop Graphics	. 4.8
Digital Billboard	. 4.9
<b>NEW!</b> Skywalk Window Clings	. 4.9
Outside of Exhibit Hall Opportunities	4.10
Shuttle Bus Interior Window Branding .	4.10
<b>NEW!</b> Coat and Luggage Check	4.10
<b>NEW!</b> Social Media Screen	4.11
Hotel Opportunities	4.12
Hotel Key Cards and Card Holders	4.12
<b>NEW!</b> Hotel Do Not Disturb Signs	4.12
Hotel Door Drops	4.13
Virtual Platform Sponsorships	4.14
Banner Advertisements on Virtual	
Conference Homepage	4.14
Logo on Virtual Conference Homepage.	4.14
Push Notification in the Virtual Conference Platform	4.14
Banner Advertisement in Virtual	
Conference Networking Page	4.14
Support Opportunities	4.15
General Sponsorship of the Annual Meeting	4.15
	4.15
	4.15
1	4.16
<b>NEW!</b> Wellness Hub	
	4.17



#### INDUSTRY THERAPEUTIC UPDATE OPPORTUNITIES 5.1

Industry Therapeutic Updates	. 5.2
Industry Therapeutic Update Room Pricing	. 5.3
Industry Therapeutic Updates Policies and Guidelines	. 5.4

#### 

Continuing Medical Education (CME) Program Support	
Implementing the AAN Conflict of	
Interest Policy for CME Programming 6.3	

<b>APPENDICES 7.1</b>	
Dates and Deadlines	
Exhibitor Booths and Housing 7.2	
Advertising	
Sponsorship7.4	
Industry Therapeutic Updates 7.5	
AAN-approved Vendors	
Rules for Industry and Other Organizations at the AAN Annual Meeting. 7.7	
Rules, Terms, and Conditions for Industry and Other Organizations' Participation in Virtual Education and	
Science Programs 7.19	

Exhibitor Priority Points	7.25
AAN Name and Logo Restrictions	7.26
Specifications	7.27
Exhibit Hall Opportunities	7.27
Advertising Opportunities	7.27
Sponsorship Opportunities	7.28
Exhibit Hall Sponsorship Opportunities.	7.29
Hotel Opportunities	7.30





Annual Meeting

# **EXHIBIT HALL OPPORTUNITIES** SECTION 2

Exhibit Hall Schedule	. 2.2
Exhibit Hall Hours	. 2.2
Exhibitor Booth Installation Schedule	. <mark>2.</mark> 3
Exhibitor Booth Dismantling Schedule	. 2.3
Exhibit Booth Information	. 2.4
Exhibit Booth Options	. 2.5
Exhibit Hall Neighborhoods	. 2.6
Association Neighborhood	. 2.6
First-time Exhibitor Neighborhood	. 2.7
Career Fair—Recruiter Neighborhood	. 2.7
Emerging Technologies Neighborhood	. 2.7
Exhibit Hall Presentation Stages	. 2.8
In-booth Presentation Stages	. 2.8
<b>NEW!</b> Emerging Neurologic Care	
Presentation Stage in the Exhibit Hall	. 2.9

Exhibit Hall Passport	2.10
Logo on Exhibit Hall Map	2.11
Convention Center Premium Meeting Suites	2.12
Exhibit Hall Meeting Suites	2.13
Pre-built Meeting Suite Options	2.13
<b>NEW!</b> Customized Meeting Suites	2.13
Exhibitor Booth Staff Registration and Housing.	2.14
Cancellation Policies	2.16
COVID-19 Policy	2.16
In Conjunction With (ICW) Events	2.17
Hotel Hospitality Suites	2.17

### **Exhibit Hall Schedule**



The 2023 Annual Meeting Exhibit Hall will be located in Halls A and B1 of the Boston Convention and Exhibition Center.

### Exhibit Hall Hours

Sunday, April 23

 11:30 a.m.-4:00 p.m.

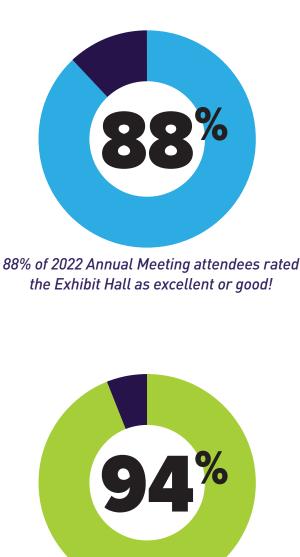
 Opening Luncheon

 11:30 a.m.-1:00 p.m.

- Tuesday, April 25 11:30 a.m.-4:00 p.m.
- Wednesday, April 26 11:30 a.m.-4:00 p.m.

#### **Important Reminders**

- Exhibit crates must be removed from the exhibit floor by 4:30 p.m. on Saturday April 22. No exceptions will be allowed
- Exhibit booths not set up by 8:00 a.m. on Sunday, April 23, will be reclaimed by the AAN under the *No-show Policy*. Please see *Rules for Industry and Other Organizations at the AAN Annual Meeting*.
- Exhibitors are expected to make travel arrangements in accordance with the official Exhibit Hall schedule.



94% of exhibiting companies were very

or somewhat satisfied with their exhibit

experience and the quality of contacts made.

**Important Dates and Deadlines NOV** Exhibit contract deadline for priority booth **10** assignments NOV 50-percent booth cancellation fee begins, **11** including downsizing of booth size **DEC/** Exhibitor Resource Center and Exhibitor JAN Service Kit available online **JAN** Final booth payments due 31 **FEB** 100-percent booth cancellation fees begin, 1 including downsizing of booth **FEB** Product/company descriptions and 15 company logo due for AAN Mobile App **EEB** Exhibit booth renderings due for Exhibits **15** 400 sq. ft. or larger Notification of Intent to Use an Exhibitor Appointed Contractor/ Non-official Contractor form due Certificate of Liability Insurance from Exhibits Giveaways and Booth Activity form due Meeting Suite Renderings Due MAR Group housing deadline 9 MAR Warehouse receiving begins 23 MAR Exhibit booth staff registration due 30 **APR** Warehouse receiving ends 13

### **Exhibit Hall Schedule—continued**



### Exhibitor Booth Installation Schedule

- Islands 1,600 Sq. ft. and Larger Only Thursday, April 20 8:00 a.m.-4:30 p.m.
- All Exhibitors Friday, April 21 and Saturday, April 22 8:00 a.m.-4:30 p.m.

### Exhibitor Booth Dismantling Schedule

- Wednesday, April 26—after 4:00 p.m.
- Thursday, April 27—8:00 a.m.-4:30 p.m.

Any exhibit materials remaining unboxed on the exhibit floor may be mistaken for trash. Exhibit material or damaged exhibits remaining in the convention center after the contracted move-out time has expired will be removed by Freeman at the expense of the exhibitor.

#### Sanctions

Sanctions will be applied to exhibitors tearing down and/or moving out prior to 4:00 p.m. on Wednesday, April 26. This rule applies to all exhibitors including those in the Association Neighborhood.



#### Included with Your Standard Booth Rate:

- Draped aluminum supports (8' high in back, 36" high on the sides)
- Two-line identification sign (7" × 44" with company name and booth number)
- Booth drape and aisle carpeting (booth carpet is NOT included, but mandatory)
- Complimentary booth and company listing in the *Annual Meeting Daily* and AAN Conferences mobile app
- Digital booth on AAN Conferences App floor plan and online floor plan on *AAN.com*
- Registration for up to four employees for each 10' × 10' unit/100 sq ft. Refer to page 2.14 for an overview of which courses/ presentations you will gain access to with an exhibitor badge
- Ability to rent pre- and post-meeting attendee list (see advertising prospectus for details)
- Around-the-clock peripheral security services beginning with setup and concluding after freight removal

#### Not Included:

- Carpet and furniture
- Carpeting is mandatory for all booths

#### **Exhibit Space Assignment**

To ensure appropriate booth assignment, all exhibitors must provide three (3) preferred booth choices. The AAN reserves the right to assign the best possible booth space and relocate booth assignments as necessary. Booth assignment is determined based on the following criteria:

- 1. Priority points
- 2. Contract/payment submission date
- 3. Best fit

The date the contract is received at the AAN will be used to determine assignments only when there is a need to: (a) break a tie in points during initial assignments, or (b) determine priority for applications received after the initial assignments are made.

#### Priority Deadline November 10, 2022

The AAN requires 100-percent deposit/payment for credit cards, check, or wire transfers. Deposits are due within 10 business days of online contract submission. **Final payments are due January 31, 2023**. If payment is not received by the deadline, the AAN/AANI reserves the right to reassign or sell the space and the original applicant will be responsible for 100-percent of the contracted space costs.

#### **Exhibitor Lunch**

Lunch will not be provided to exhibiting personnel. Exhibitors are encouraged to eat prior to arrival or work with BCEC catering for exhibit space lunch offerings.

# **Exhibit Booth Options**



#### Order Online by November 10, 2022, for Priority Assignment

This page is for planning only, all orders will need to be placed through the online portal.

#### **Rates/Booth Selections**

The AAN will make all efforts to assign space according to the exhibitor's request. Preferences for booth location are not guaranteed. Space will be assigned by priority points, best fit, and date application is received. Final space will be determined by Conference Management.

\* IRT membership discount does not apply to exhibit space.



#### **Booth Spaces**

	Until 11/10/22	After 11/10/22
10'×10' Rates		
Linear	\$3,300	\$3,500
Corner	\$3,500	\$3,700
Island and Pavilion Rates		
10'×20'	\$8,900	\$9,200
20'×20'	\$17,800	\$18,400
20'×30'	\$26,700	\$27,600
20'×40'	\$35,600	\$36,800
20'×50'	\$44,500	\$46,000
30'×30'	\$40,050	\$41,400
30'×40'	\$53,400	\$55,200
30'×50'	\$66,750	\$69,000
40'×40'	\$71,200	\$73,600
40'×50'	\$89,000	\$92,000
50'×50'	\$111,250	\$115,000
50'×70'	\$155,750	\$161,000
60'×60'	\$160,200	\$165,600
60'×80'	\$213,600	\$220,800
70'×70'	\$218,050	\$225,400
Nonprofit Space in Association	n Neighborhood	For Details, See Page 2.6
Complimentary space availabl	e for the first 15 re	gistered
10'×10'		\$1,500
10'×20'		\$4,450
Career Fair—Recruiter Neigh	borhood	For Details, See Page 2.7
Recruiter Package with 10' × 10' Booth		\$6,000

Additional booth sizes are available. Please contact the AAN for pricing on any size not listed.

# **Exhibit Hall Neighborhoods**



Exhibit Hall Neighborhoods help attendees quickly find exhibitors of interest. Being located in a thematic neighborhood is not required, but if you wish to be placed in a neighborhood, indicate which one on the online contract. Space in each of the four available neighborhoods is limited and will be distributed on a first come, first-served basis.

#### **Association Neighborhood**

15 complimentary spaces are available in the Association Neighborhood. The first 15 medically related nonprofit associations (as determined by the AAN) contracts received will receive a free space in the neighborhood.

Once the Association Neighborhood is sold out, nonprofits will be able to purchase a standard 10'×10' booth at a reduced rate. Priority points will not be taken into account for exhibitors paying the reduced nonprofit rate Booths will be assigned based on availability.

Please note that **hospital networks**, **hospitals**, **or health care systems are not eligible** for complimentary or reduced rate Association Neighborhood booths. Please see the Career Fair Neighborhood packages.

Requests for association space must be accompanied by proof of nonprofit status for first-time exhibitors.

- First 15 Association Neighborhood booth applications
  - Complimentary space in the Association Neighborhood Booth
  - Exhibitor is responsible for ordering carpet and furniture package; an order form at a reduced rate will be provided with your confirmation and in the Exhibitor Service Kit
- Any additional Association Neighborhood booth applications
  - Nonprofit reduced rate. Furnishings not included.
  - 10'×10' = \$1,500

Booths electing to pay the nonprofit rate will be placed in the Association Neighborhood. **These booth rates do not include carpet or furniture. Carpet and furniture is mandatory for all booths**. Order form will be available in the Exhibitor Service Kit. Exhibit Hall Nonprofit Space is assigned at the discretion of the AAN/AANI.



### Exhibit Hall Neighborhoods—continued



#### First-time Exhibitor Neighborhood

The AAN will reserve a block of booths in a high traffic area of the hall for first-time exhibitors. An aisle banner will highlight this area of the hall. Indicate on the online contract if you wish to be placed in this area. Exhibit fees are at the standard rates, no discounts apply.

#### **Career Fair—Recruiter Neighborhood**

#### **Special Package for Recruiters**

The Career Fair package is for those looking to recruit neurologists or other neuroscience professionals. It will feature a unique look that will differentiate it from the rest of the Exhibit Hall.

#### Package includes:

- 10' × 10' booth in the Career Fair in the AAN Exhibit Hall
- Designated neighborhood marketed to attendees as the place for them to go to get information about career opportunities
- **NEW!** Access to participate in the first ever Career Center's Java, Juice, and Jobs! This event is geared exclusively towards career seekers and will be the best way to meet your next job candidate onsite! Taking place on Monday, April 24, from 7:00 a.m.–9:00 a.m. Event includes table for materials.

Package Price: \$6,000

#### **Emerging Technologies Neighborhood**

The Emerging Technologies neighborhood is a great way for new or wellknown tech focused companies to establish new business relationships with attendees and update them on the latest technology trends. Maximize your company's brand/device and strengthen relationships with existing customers and potential new clients in the neurological community. This is your opportunity to showcase your innovative technologies and ideas! Exhibit Fees are at the standard rate, no discounts apply.

#### Includes:

- Overhead Exhibit Hall announcement to visit area
- Emerging Technology neighborhood mentioned in the Annual Meeting Daily







### **Exhibit Hall Presentation Stages**



#### **In-booth Presentation Stages**

#### Sunday, April 23–Wednesday, April 26

In-booth Presentation Stages are a unique marketing tool providing an additional opportunity for exhibitors in larger booths to reach motivated Annual Meeting attendees in sessions held within their booth space. The 20-minute presentations provide a forum to discuss a product and its role in the treatment of a disease and educate a greater number of attendees at one time.

#### In-booth Presentation Stages— Rules and Regulations

Refer to *Rules for Industry and Other Organizations at the Annual Meeting* for additional information

- Minimum of 20' × 20' booth space required
- Participating company must be a supporter of a 2023 Annual Meeting marketing item.
- Presentation stage must fit within footprint of booth space
- Seating allowed for maximum of 25 people
- Presentations must not exceed 20 minutes in length
- Maximum of four presentations per day Sunday–Wednesday (maximum of 16 presentations)
- Presentations may not occur between 11:45 a.m.–12:45 p.m. daily
- Exhibitors create their own schedule during official Exhibit Hall hours
- Presenter must not be AAN Annual Meeting director, faculty, co-chairs, presenter, or abstract first author, member of AAN leadership, or AAN staff

- Presenter must clearly state that they are not representing the AAN's views and/or opinions
- Announcements, music, or other AAN content are a regular occurrence in the Exhibit Hall and should be considered before choosing to purchase a presentation stage
- Fee: \$16,750

Fee does not include any AV equipment or other set-up. This is strictly a participation fee.

- **Complimentary Items** AAN promotional signage
- Acknowledgment Recognized in AAN marketing

#### **Important Note**

This is the only type of in-booth presentation allowed at the AAN Annual Meeting. No other in-booth presentations of any kind will be allowed. Sanctions for guideline violations will apply.



### **Exhibit Hall Presentation Stages—Continued**



#### **NEW!** Emerging Neurologic Care Presentation Stage in the Exhibit Hall

#### Sunday, April 23–Wednesday, April 26

This opportunity allows exhibitors who have **400 square feet or less total exhibit space** in the Exhibit Hall the ability to give a brief presentation to AAN attendees. Similar to inbooth presentations, this allows companies the space to discuss current products and how your organization is advancing neurologic patient care. This stage will be located in a high-traffic area inside the hall and will be promoted in AAN marketing materials.

#### Emerging Neurologic Care Presentation Stage in the Exhibit Hall Rules and Regulations

- Presenter must not be AAN Annual Meeting director, faculty, co-chairs, presenter, or abstract first author, member of AAN leadership, or AAN staff
- Presentation stage and schedule set by AAN. Time slots will be determined by preference based on when order is received
- Each presentation will be limited to 20 minutes in length
- Presenter must clearly state that they are not representing the AAN's views and/or opinions
- If minimum participation is not fulfilled, presentation stage may be cancelled. All participating companies would be notified by January 31, 2023, if the stage were to be cancelled

- Participating company must be a supporter of a 2023 Annual Meeting marketing item
- Announcements, music, or other AAN content are a regular occurrence in the Exhibit Hall and should be considered before choosing to purchase a presentation stage timeslot
- Fee: \$10,000
  - Complimentary Items
     AAN promotional signage

AAN promotional signage, highlight in *Annual Meeting Daily*, A/V set, stage, and seating

• Acknowledgment Recognized in AAN marketing



## **Exhibit Hall Passport**



#### Put your company/product logo on the passport and increase traffic to your booth.

Bring attendees directly to your booth by obtaining a spot on the daily Exhibit Hall Passport! A sure fire way to increase traffic to your booth, the Exhibit Hall Passport lists booths that attendees must visit that day in order to complete and earn the chance to win incredible prizes. Prizes vary year to year, but are always popular!

• Sponsorship Fee\*: Starting at \$500-\$2,750, depending on booth size. (Multiple sponsorships plus exclusive premier sponsorship per passport)

\*Exhibit Hall Passport not eligible for IRT discounts

	April 23	April 24	April 25	April 26
Level I				
Exhibits 200 sq. ft. and smaller	\$1,750	\$1,250	\$750	\$500
Level II				
Exhibits 201–799 sq. ft	\$2,000	\$1,500	\$1,000	\$750
Level III				
Exhibits 800–1,599 sq. ft.	\$2,250	\$1,750	\$1,500	\$1,250
Level IV				
Exhibits 1,600 sq. ft. and larger	\$2,750	\$2,250	\$2,000	\$1,750
Premier Passport Sponsor				
	\$5,000	\$5,000	\$5,000	\$5,000

The AAN reserves the right to cancel the passport if a minimum of 7 (seven) logos are not sold by February 17, 2023.

#### **Premier Passport Sponsorship**

- Enlarged logo on passport
- Host of the grand prize drawing for Wednesday's sponsor
- Drop-off location for completed passports in your booth



Annual Meeting Passport

Your Logo

Here

Your Logo

Here

Your Logo Here

Your Logo

Here

Your Logo

Here

Your Logo Here

Premier Passport Sponsorship

Your Logo

Here

Your Logo

Here

Your Logo Here

Your Logo Here

Your Logo Here

Your Logo Here

Your Logo

Here

Your Logo

Here

Your Logo

Here

Your Logo

Here

Your Logo

Here

Your Logo

# Logo on Exhibit Hall Map

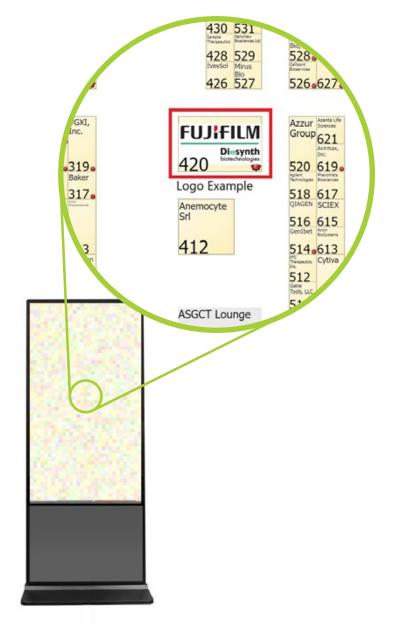
Showcase the location of your booth on the interactive Exhibit Hall map! Your company or brand logo would be placed in your booth location within the interactive map. These maps are located throughout the Exhibit Hall and at high traffic entrance locations. They also offer attendees the ability to search companies by name, specialty, and booth number.

#### **Specific Sponsorship Benefit:**

- Company or product logo over exhibit space
- Greater visibility for attendees before conference and on-site

Sponsorship Fee: \$2,000





### **Convention Center Premium Meeting Suites**



#### Exclusive benefit to Industry Roundtable Members!\*

Eight premium meeting suites are available for rental at the Boston Convention and Exhibition Center.

### Saturday, April 22–Wednesday, April 26, 6:00 a.m.–6:00 p.m.

#### Fee: \$50,000

\*Note: Must be a \$50,000 2023 Industry Roundtable member and have an exhibit booth to purchase a Premium Meeting Suite. Exclusive opportunity available to top-tier \$50,000 level members through December 9, 2022. Available to \$40,000 and \$25,000 members after December 9, 2022.

*Note: If not purchased by the above Industry Roundtable Members by January 6, 2023, these rooms will open to all exhibitors for purchase.* 

#### What makes these suites premium?

- Premium Location: Located in the convention center—no need to walk back to your hotel for your meeting
- Enhanced Privacy
- Access: Available more days and longer hours than regular meeting suites
- Amenities: Electrical access, secured room
- Includes: Electrical access, 22" × 28" sign

#### **Premium Meeting Suite Move-In**

Thursday, April 20 8:00 a.m.-4:30 p.m. Friday, April 21 8:00 a.m.-4:30 p.m.

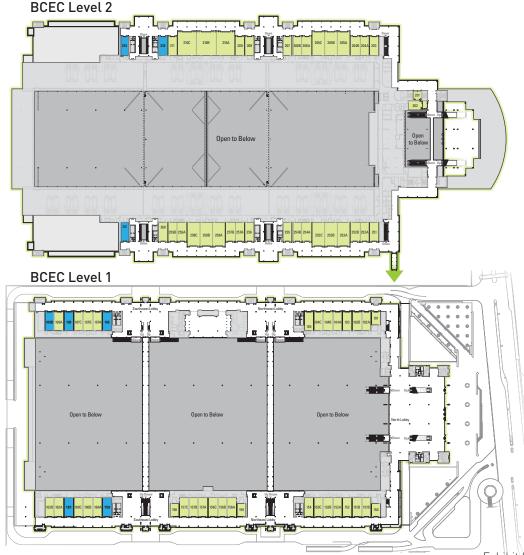
#### **Premium Suite Move-Out**

**Thursday, April 27** 6:00 a.m. – 6:00 p.m.

#### Rooms Available\*\*:

• 261	• 109B	• 161
• 213	• 106	• 159
• 212	• 108	

\*\*Rooms are highlighted below in blue



## **Exhibit Hall Meeting Suites**



Conveniently located inside the convention center in Exhibit Hall C, meeting suites are the best opportunity for your team to connect with your key opinion leaders in a private, one-on-one or small-group setting. 10x20 and 20x20 meeting suites come with the exterior shell built and have opportunities to customize the interior. Larger than 20x20 spaces are sold on a per square foot basis and are built by the purchasing company. All suites must be reviewed by the AAN, BCEC, and any other applicable source for approval. You must have an exhibit space to purchase a meeting suite.

#### **Pre-built Meeting Suite Options**

#### 20' × 20' Suite Starting at \$24,750 10' × 20' Suite Starting at \$15,075

#### Includes:

- Eight-foot high hard wall
- Carpet
- ID sign
- One locking door
- Ability to customize exterior

\*Meeting suites do not come furnished. Please work with Freeman or your EAC for furnishing

#### Meeting Suite Hours of Operation

**Saturday, April 22** 12:00 p.m.–6:00 p.m. **Sunday, April 23–Wednesday, April 26** 6:00 a.m.–6:00 p.m.

#### **Meeting Suite Set-Up**

Thursday, April 20 8:00 a.m.-4:30 p.m. Friday, April 21 8:00 a.m.-4:30 p.m.

#### **Meeting Suite Tear-Down**

Thursday, April 27 6:00 a.m.-6:00 p.m.

Enhance your meeting suite with the following, available for order in your exhibitor service kit:

- Company graphics on the outside of the suite (for hardwall suites only)
- Additional furniture and/or audiovisual equipment
- Food and beverage service for your guests

#### Recommended use:

- Staff meetings
- One-on-one meetings
- Social events

#### Not permitted:

• Speaker/presenter trainings

#### **NEW!** Customized Meeting Suites

Anything built by an external company and larger than 20x20 will be charged \$10,000 per 100 square feet. Please contact the AAN team to learn more.

#### Benefits Include:

- Ability to customize to the size and shape that fits your meeting needs
- Allow for a reception area with meeting spaces for private conversation
- Great way to optimize your organization's reach to key opinion leaders while at the meeting
- Price will vary depending on size
- Contact the AAN to learn more

### **Exhibitor Booth Staff Registration and Housing**



#### **Booth Staff Registration**

#### Exhibitor Registration Deadline: March 30, 2023

Exhibitors receive four (4) complimentary booth staff registrations per 10' × 10' booth purchased. Additional badges for exhibit personnel may be purchased for \$200 per badge. Online registration for exhibitors will open in December or early January.

Exhibitor badges will be distributed on-site at the Registration Desk. Admission to the Exhibit Hall will be restricted to registered exhibit personnel wearing official conference badges. Badges must be worn in the Exhibit Hall at all times. Exhibitors cannot share badges. Attaching cards, ribbons, or other items to badges is not permitted.

#### Activities Included with Exhibitor Badge

- Admission to scientific sessions: this includes Scientific Platform and Poster Sessions, Invited Science, Plenary Sessions, and Neuroscience in the Clinic Sessions. You may claim CME for these sessions.
- If browsing AAN programming, sessions beginning with S, N, P, or H will be accessible to exhibitors. Programming beginning with C, \$, or any other designation will not be accessible without a full registration badge.
- Access to the Exhibit Hall two (2) hours prior to the hall opening and one (1) hour after hall closing.

- Attendance at any other programs, including education programs, requires registration as an attendee at the general registration rate. An attendee badge is required for admittance to these courses.
- Exhibitors may escort someone with an attendee badge into the hall in the two (2) hours prior to the hall opening. Limited to two (2) attendee escorts; individuals must have an attendee badge to be escorted in.

#### Exclusive Benefit for Industry Roundtable Members

Top-level Industry Roundtable members receive a limited number of free full badges. Contact Molly Hemes, Industry Relations Manager, at *mhemes@aan.com* for details and to register.

All programs are included on a first-come, first served, space-available basis. In the event of reaching room capacity, the AAN reserves the right to decline admission to any session in the interest of both comfort and safety.



### **Exhibitor Booth Staff Registration and Housing—continued**



#### **Exhibitor Housing**

Special hotel rates for the Annual Meeting are available by booking through the AAN official housing vendor, Convention Management Resources (CMR). A select number of rooms at overflow hotels are reserved for use by exhibitors. Exhibitor housing requests open on Friday, November 10, 2022 for exhibitor groups of any size. The exhibitor priority request deadline is Wednesday, November 23, 2022. All housing request in by that day will receive their housing assignments by Monday, December 12, 2022. Room blocks will be assigned based on a combination of best fit and order submitted.

Exhibitors booking through AAN housing receive two (2) additional priority points, and help the AAN maintain consistent and competitive exhibit rental costs and registration fees, resulting in greater physician attendance.

#### **Group Housing**

Room blocks of 10 or more rooms on peak night must be reserved through group housing, and the company will be required to sign a Block Agreement before being able to secure the rooms. This agreement outlines all policies regarding room blocks, including attrition, deadlines, and payment. All names and dates must be sent to CMR for the room block by March 9, 2023, at 5:00 p.m. Pacific Time.

#### **Exhibitor Housing Rules**

- Only confirmed AAN 2023 exhibitors may hold rooms within the AAN exhibitor block
- Exhibitor housing must only be used for exhibitor personnel
- Exhibitors or their agents must not negotiate blocks of independent hotel rooms for the 2023 Annual Meeting and/or future Annual Meetings

#### **Group Housing Policies**

- If available, AAN housing will use the group's housing history when assigning 2023 housing blocks
- With exception to the IRT benefit, exhibitor housing is available only at overflow hotels
- A credit card is required to request Exhibitor Housing; this card will be used as the guarantee for rooms booked
- Hotels may charge a deposit approximately three weeks prior to arrival in the amount of one night's room and tax for each reservation
- Attrition: Groups of 10 rooms or more are required to pick up 80 percent of the total room block as of the rooming list deadline of March 9, 2023. Groups with pickup less than 80 percent are subject to penalties such as forfeiture of exhibitor points, reduction of future room blocks, and/or a service fee

#### **AAN Official Housing Vendor**

Convention Management Resources (CMR): (415) 979-2283 or (800) 676-4226, email aanamsupport@cmrus.com





### **Cancellation Policies**



#### **Annual Meeting Cancellation**

In the event the AAN is forced to cancel the in-person Annual Meeting, the AAN will make reasonable efforts to deliver certain purchased items in a similar fashion via the virtual meeting. Companies will receive a refund for items that cannot be delivered virtually, as described below, and with the exception of a \$250 administrative fee.

### Rules, Guidelines, and Cancellation Policies

Upon exhibit contract submission, the exhibitor agrees that the information and guidelines contained in this publication are a binding part of the contract. Review the Rules for Industry and Other Organizations at the Annual Meeting as well as the Exhibit Booth Online Contract for additional information, including cancellation policies.

### **COVID-19 Policy**

For all AAN conferences, training programs, and meetings, all attendees are required to be "up-to-date" with their COVID-19 vaccines (as defined by the CDC) to attend in person. Masks are required indoors during the meeting for all AAN attendees, except when actively eating or drinking or presenting.

Specific health and safety measures will be described and disseminated as they become available on *AAN.com*. The protocols and information are subject to change.

Please note, even with safeguards, responsible implementation, and AAN's overarching commitment to attendee wellness, there remains a risk of contracting COVID-19.

# In Conjunction With (ICW) Events



The AAN welcomes affiliated organizations to meet and host functions during AAN-approved dates and times in conjunction with the 2023 AAN Annual Meeting.

An In Conjunction With (ICW) meeting is any event affecting Annual Meeting attendees that is outside the official AAN Annual Meeting program, including, but not limited to:

- Alumni reunions
- Social events/dinners
- Staff meetings
- Industry pre-conference and postconference meetings
- Scientific investigator meetings

- Scientific advisory board meetings
- Committee and board meetings
- Disclosure meetings as required by the US Securities and Exchange Commission
- All meetings offered during the inclusive dates of the Annual Meeting, whether held at AAN-contracted facilities or in the same metropolitan area as the Annual Meeting

#### Questions?

Contact *ICW@aan.com* or visit *AAN.com/AnnualMeetingICW* for more information.

### Hotel Hospitality Suites

Hospitality Suites are located in hotel sleeping rooms (not in contracted meeting space) and are rented by entities to meet and entertain clients and potential customers. Hospitality Suites are available through CMR, the AAN's official housing and registration vendor. Suites are available within the AAN housing block on a firstcome, first-served basis.

**To book a Hospitality Suite, contact:** *aanamsupport@cmrus.com* or (800) 676-4226.



# Annual Meeting

# **ADVERTISING OPPORTUNITIES** Section 3

# **Annual Meeting Emails**

#### **Email Opportunities\***

#### **Registration Marketing Emails**

Get your message in front of **38,000 AAN members**. Emails sent to AAN members include general information about the meeting and encourage participation and attendance at the meeting.

#### **Pre-Annual Meeting Emails**

Get your message in front of registered Annual Meeting attendees just prior to the event. Each email includes logistical information to help attendees get started at the conference.

#### On-site Daily Emails to Conference Attendees

This email is delivered each day to registered attendees of the Annual Meeting in Boston and virtual only attendees (April 22–27). The email is focused on promoting upcoming activities each day and includes images and a rich, digital experience for attendees.

#### Annual Meeting Thank You Email

Sent soon after the end of the meeting, the Annual Meeting thank you email provides helpful reminders to meeting attendees about how to receive CME, where to find program materials, and thanks them for their participation.

#### Annual Meeting Recordings Access Reminder Email

Annual Meeting attendees have access to recordings through May 15, 2023. This email is sent several weeks after the close of the meeting to remind attendees that their access is for a limited time. This is the last opportunity to get in front of Annual Meeting attendees!

\*Email Opportunities not eligible for Industry Roundtable discounts.



# Welcome to the 2023 Annual Meeting Imministration of the annual meeting and the sequent and when the sequent and when the sequent and the sequent and when the sequent and th

#### Top middle Placement ad

oderum et algoratem norsed quiberrum que lum, tum excess melagitas adate vidermismo encom data de la construcción de la construcción de la construcción de la construcción de la construdación de la construcción de la construcción de la construcción de la construcción de la construtación de la construcción de la construcción de la construcción de la construcción de la construnación de la construcción de la construcción de la construcción de la construcción de la construtación de la construcción d

The service of the service of the service of the service service of the service o

Bottom Placement ad

#### Tem cuscia con coriatur?

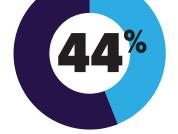
Et ut esenduntia conse ped magnis cullacepra nus et eseces rest, ut asimollores enit dis inulparis eiur frina. Nenuat

650 x 200

a. Ut events tat Hitten somendia volltgelinge detgaar entormorum gelande lingestem hit to tige allow offense and ensore allow and an entormorum gelande lingestem and an entore entormologie and gelande and entore and entore and enge and gelande allow general terminologies valgetars, essential entore allow entore control linges entore allow gelande entormorum gelande and entore allow entore entore and geland entore allow general entore allow entore entore and gelande entore allow entore entore allow entore entore and gelande entore allow entore ent

#### This is a great way to get eyes on your content!





2022 Daily Conference emails had a 44% open rate



### **Email Opportunities—continued**



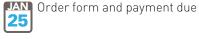
Annual Meeting Emails	Location	Price	Date Assets Due	Date or Date Range Email Sent	Email Audience	Approximate Distribution
February Registration Marketing Email	Bottom placement	\$55,000	Feb 10, 2023	mid-February	All members	38,000
March Registration Marketing Email	Bottom placement	\$55,000	Mar 10, 2023	mid-March	All members	38,000
Pre-Annual Meeting Email 1	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Mar 30, 2023	Registered attendees	12,000
Pre-Annual Meeting Email 2	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Mar 30, 2023	Registered attendees	12,000
Daily Email Saturday, April 22	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 22, 2023	Registered attendees	12,000
Daily Email Sunday, April 23	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 23, 2023	Registered attendees	12,000
Daily Email Monday, April 24	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 24, 2023	Registered attendees	12,000
Daily Email Tuesday, April 25	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 25, 2023	Registered attendees	12,000
Daily Email Wednesday, April 26	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 26, 2023	Registered attendees	12,000
Daily Email Thursday, April 27	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 27, 2023	Registered attendees	12,000
Thank You Email	Top/middle placement Bottom placement	\$30,000 \$20,000	Mar 22, 2023	Apr 28, 2023	Registered attendees	12,000
Annual Meeting Recordings Access Reminder Email	Bottom Placement	\$30,000	April 13, 2023	Early May	Registered attendees	12,000

### **Email Opportunities—continued**



#### **Key Deadlines**

February Registration Marketing Email



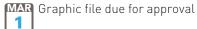


**FEB** Graphic file due for approval

**FEB** Final (approved) graphic files are due 10

#### March Registration Marketing Email

**FEB** Order form and payment due 22



MAR Final (approved) graphic files are due 10

#### **Annual Meeting Daily Email,** Annual Meeting Thank You Email, and **Annual Meeting Recordings Access Reminder Email**

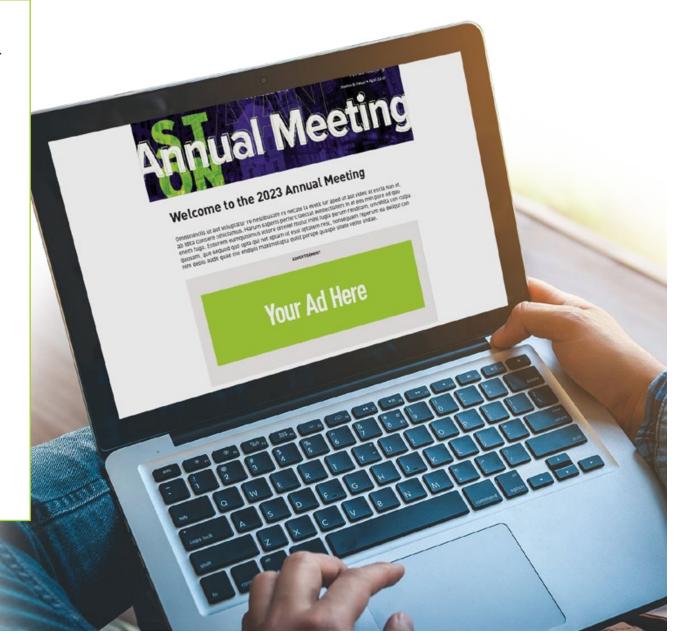
MAR Order form and payment due 8



MAR Graphic file due for approval



**MAR** Final (approved) graphic files due



### **Annual Meeting Daily Rate Card**



Annual Meeting Daily (formerly AANextra) will be distributed to approximately 3,000 Annual Meeting attendees each day in Boston Saturday through Wednesday mornings (April 22-26, 2023). The full-color magazine promotes popular events during these days, such as:

- Exhibit Hall highlights
- Educational courses
- Scientific poster sessions
- Experiential learning opportunities
- Networking, and social events.

Your advertisement in this publication will enable you to further promote your corporate brand and products to this audience of committed, informed, and curious neurology professionals.



Annual Meeting Daily	IRT Member Rate	Non-IRT Member Rate
Half Page (single issue)	\$3,150	\$3,500
Half Page (all issues)	\$10,800	\$12,000
Full Page (single issue)	\$5,400	\$6,000
Full Page (all issues)	\$21,600	\$24,000
Full Page PI (single issue)	\$2,700	\$3,000
Full Page PI (all issues)	\$10,800	\$12,000
Spread Ad (single issue)	\$8,550	\$9,500
Spread Ad (all issues)	\$34,200	\$38,000
Inside Front Cover (single issue)	\$8,000	\$8,800
Inside Front Cover (all issues)	\$28,800	\$32,000
Inside Back Cover (single issue)	\$8,000	\$8,800
Inside Back Cover (all issues)	\$28,800	\$32,000
Outside Back Cover (single issue)	\$10,000	\$11,000
Outside Back Cover (all issues)	\$34,200	\$38,000
Cover Tip Ad with Half page (single issue)	\$15,000	\$16,500
Cover Tip Ad with Half page (all issues)	\$43,200	\$48,000



#### **Key Deadlines**

- **FEB** Order form and payment due
- 8

MAR Graphic file due for approval 10





MAR Final (approved) graphic files due

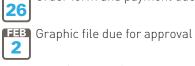
### **Digital Scientific Abstracts Book Rate Card**



To maximize your exposure to potential 2023 Annual Meeting attendees, the AAN offers advertising in the digital Scientific Abstracts book. Posted online and digitally circulated via email and social media, the digital Scientific Abstracts book provides potential Annual Meeting attendees their **first look** at the scientific abstracts presented during the meeting. The digital Scientific Abstracts book is a great advertising opportunity. Accessible to all members of the AAN (there are approximately 38,000 members of the AAN).

Digital Abstracts Book	IRT Member Rate	Non-IRT Member Rate
Half Page Ad	\$4,950	\$5,500
Full Page Ad	\$6,750	\$7,500
Full Page PI	\$2,750	\$2,750
Spread Ad	\$9,900	\$11,000
PI Pages (Spread)	\$4,950	\$4,950
Inside Front Cover	\$9,000	\$10,000
Inside Back Cover	\$6,300	\$7,000

#### **Key Deadlines** Order form and payment due



FIB Final (approved) graphic files due



### Scientific Abstracts

AAN 0002023 Annual Meeting

# Mobile App Advertising Opportunities

The 2023 AAN Annual Meeting in Boston will be available in the AAN Conferences mobile app in March 2023. The app is the primary digital on-site programmatic navigational tool for attendees. Build awareness while establishing your company as a unique product provider in today's digital environment.

#### 2022 Annual Meeting Mobile App

Statistics (March 14–April 15, 2022)

**60**%

of registered attendees logged into the mobile app at least once!





Sends and approximately 8–15% rich page views per push notification

#### **Interstitial Ad**

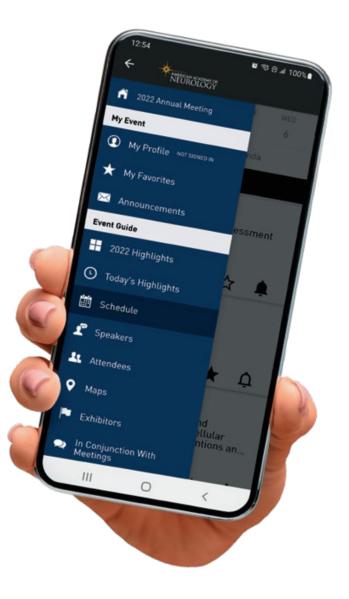
Get in front of all app users right when they open the mobile app with a full-screen display of your ad. Attendees can click through to your website before entering the rest of the app. Benefits include:

- Corporate logo included in all pre- and on-site advertising, including web promotion, signs, digital Scientific Abstracts book ad, and promotional emails.
- Advertising will appear for four seconds at a maximum of once per hour.

#### **Push Notifications**

Engage users by sending push notifications to generate interest in your content. You can choose to include an image and send users to your website. One push notification offered before the start of the conference on Friday, April 21. Two push notifications offered per day April 22–24 and one push notification offered per day April 25–27.





### Mobile App Advertising Opportunities—continued



Annual Meeting Mobile App	IRT Member Rate	Non-IRT Member Rate
EXCLUSIVE! Interstitial Ad (April 22–27)	\$125,000	\$140,000
One-time Daily Push Notification, April 21	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 22 (Two Available)	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 23 (Two Available)	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 24 (Two Available)	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 25	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 26	\$35,000 each	\$38,500 each
One-time Daily Push Notification, April 27	\$35,000 each	\$38,500 each

Key Deadlines
FEB       Order form and payment due         18
MAR Graphic file due to AAN for approval
MAR Final (approved) graphic files due



### **Attendee List Opportunity**

This is an opt-in attendee list. Only those who opt-in to receive industry communications will be listed.

Let attendees know about products, services, job opportunities, and your presence at the 2023 AAN Annual Meeting in Boston before and after the meeting by renting use of the Annual Meeting Attendee List. **Exclusively available to registered exhibitors for one-time use.** 

#### **Past List Sizes**

The attendee list is comprised of only US attendees who have opted in to receive non-AAN mailings. This impacts the size of the list.

List	2021	2022
Pre-meeting	1,048	1,060
Post-meeting	—	1,097

#### **Attendee List Pricing Table**

- All actual selections and order placing will be handled online.
- List to be used in marketing in relation to AAN Annual Meeting.

Attendee List	Туре	Cost
Pre-meeting	Email	\$3,000
	Mailing	\$3,000
	Both Email and Mailing	\$6,000
Post-meeting	Email	\$3,500
	Mailing	\$3,500
	Both Email and Mailing	\$7,000
Pre- and Post- meeting	Email	\$5,500
	Mailing	\$5,500
	Both Email and Mailing	\$11,000

#### Guidelines

- The AAN does not distribute lists without an AAN-approved sample email/mailing or marketing piece, i.e., an organization must send an approved email/mailing piece to receive a list.
- Please note the date the list(s) become available. Samples of the materials proposed for the mailing or email marketing must be submitted for review and approved by the AAN for compliance with Guidelines and Sanctions prior to processing the order. Significant discrepancy between the material submitted for review and the final printed or emailed materials may result in forfeiture of future list usage and AAN sanctions.
- The attendee list may not be used to market any AAN education, science, or poster programming.
- The attendee list may not be used for the purpose of conducting a survey.
- Forward a sample of the mailing or email marketing piece for AAN review to Kate Andrews at *kandrews@aan.com*. AAN review can take up to seven business days.
- Once the sample has been approved, lists are distributed via email attachment (Excel file).
- The use of the AAN brand logo or Annual Meeting logos on marketing materials is strictly prohibited.
- For any unauthorized use of the list, list renter must pay the fee plus a fine of \$500 per each unauthorized use.

# Your content sent by you!

Annual Meetinc

Key	Deadlines
MAR <b>31</b>	Order form and payment due
APR 5	Deadline to provide marketing sample to the AAN for approval
	Pre-meeting attendee list becomes available (to those who have AAN-approved marketing piece)
APR 19	Deadline to send to pre-meeting attendee list
	Post meeting attendee list becomes available (to those who have an AAN- approved marketing piece)
MAY 12	Final deadline to send post-meeting attendee list marketing piece



Karr Da a dlina a

### **Out-of-home Advertising**



Enhance your organization's overall presence with outdoor advertising. Reach your target audience and customize your message throughout Boston as attendees socialize and network with colleagues outside of the Boston Convention and Exhibition Center. These highly visible opportunities allow your organization to increase brand awareness among attendees in a more expanded footprint.

#### Available Opportunities include:

- Airport Banners And Digital Ads
- Boston Area Billboards
- Transportation Advertising opportunities
- Many more

Out-of-home Advertising will be available in early November.

#### Contact:

Andrew Halverson Associate Director, Industry Sales *ahalverson@aan.com* (612) 928-6117



Annual

Meeting

# **SPONSORSHIP OPPORTUNITIES** Section 4

Ar	ea Sponsorships
	Buzz Cafes
	Carpet Graphics at Hall Entrance 4.2
	Footprints
Ch	arging Options
	Cell Phone Charging Lockers
	Charging Seating Options
	Exhibit Hall Charging Lounges
	Exhibit Hall Charging Table
Ex	hibit Hall Sponsorship Opportunities 4.5
	Exhibit Hall Opening Luncheon 4.5
	<b>NEW!</b> Exhibit Hall Food Crawl 4.5
	Park Benches
	Street Lamp Posts and Flower Beds 4.6
	Wayfinding Map
	Exhibit Hall Escalator Clings
	Pillar Marketing
	Tabletop Graphics
	Digital Billboard
	<b>NEW!</b> Skywalk Window Clings 4.9

Outside of Exhibit Hall Opportunities 4.10	
Shuttle Bus Interior Window Branding . 4.10	
<b>NEW!</b> Coat and Luggage Check 4.10	
<b>NEW!</b> Social Media Screen 4.11	
Hotel Opportunities 4.12	
Hotel Key Cards and Card Holders 4.12	
<b>NEW!</b> Hotel Do Not Disturb Signs 4.12	
Hotel Door Drops 4.13	
Virtual Platform Sponsorships 4.14	
Banner Advertisements on Virtual Conference Homepage 4.14	
Logo on Virtual Conference Homepage. 4.14	
Push Notification in the Virtual Conference Platform	
Banner Advertisement in Virtual Conference Networking Page 4.14	
Support Opportunities 4.15	
General Sponsorship of the Annual Meeting	
<b>NEW!</b> International Scholarship Fund 4.15	
Resident and Fellows Scholarship Fund. 4.15	
5K Run/Walk for Brain Research 4.16	
<b>NEW!</b> Wellness Hub 4.16	

### **Area Sponsorships**

#### **Buzz Cafes**

Located in high traffic areas of the Exhibit Hall, this opportunity allows attendees the chance to stop and grab a coffee as they explore the hall. These are a huge hit with attendees! Exposure points include attendees walking by coffee space, attendees using seating spaces, and attendees walking around with coffee cups with your company branding!

- Sponsor's company logo or product logo located on tabletops and graphic walls in area
- Opportunity for sponsor to provide company branded cups and napkins for use during coffee breaks
- Recognition in AAN publications and Exhibit Hall announcement

#### Sponsorship Fee: IRT Member Price: \$35,550 Non-IRT Member Price: \$39,500

#### **Carpet Graphics at Hall Entrance**

This is a unique way to get your message out to meeting attendees as they enter the Exhibit Hall. The 8'×8' carpet decal will be placed at one of the entrances of the Exhibit Hall.

Sponsorship Fee (up to 4 available): IRT Member Price: \$49,500 Non-IRT Member Price: \$55,000

#### Footprints\*

Don't miss this unique opportunity to purchase appliqué "footprints" imprinted with your product or logo to create a clear path that will lead attendees to your booth from either one of the hall entrances or from the food service area. Due to limited availability, footprints are first come, first served. Actual footprint pathway determined at the AAN's discretion.

#### Sponsorship Fee: 1' × 1' IRT Member Price: \$31,500

1'×1' Non-IRT Member Price: \$35,000 2'×2' IRT Member Price: \$40,500 2'×2' Non-IRT Member Price: \$45,000 3'×3' IRT Member Price: \$49,500 3'×3' Non-IRT Member Price: \$55,000

\*footprint shape is customizable









# **Charging Options**

These exclusive areas allow Annual Meeting attendees the ability to relax and recharge their devices—and themselves— while connecting with colleagues. Locations of the stations to be approved by the AAN and the Boston Convention and Exhibition Center.

#### **Cell Phone Charging Lockers**

- Sponsor's product logo located on station in the Exhibit Hall and company logo on stations in general meeting areas
- Sponsorship Fee: IRT Member Price: \$15,075 Non IRT Member Price: \$16,750

#### **Charging Seating Options**

• This sponsorship is located throughout the Exhibit Hall, poster hall, or general meeting areas giving attendees a place to sit and recharge

#### Sponsorship Fee:

In Poster Hall and general meeting areas (company branded only): IRT Member Price: \$15,075 Non-IRT Member Price: \$16,750

In Exhibit Hall or skybridge (product branded): IRT Member Price: \$18,500 Non-IRT Member Price: \$20,350



Skybridge Charging Seating







Exhibit Hall and Poster Hall Charging Seating

### **Charging Options—continued**

#### **Exhibit Hall Charging Lounges**

The 20x20 Exhibit Hall Charging Lounges gives attendees a comfortable spot to charge their devices, catch up on work, or to relax and chat. Accessible to attendees while the Exhibit Hall is open.

- Sponsor's company or product logo located on signs and charging cubes in lounge
- Recognition in AAN publications and Exhibit Hall announcements
- Sponsorship Fee: IRT Member Price: \$22,500

Non-IRT Member Price: \$25,000

#### Exhibit Hall Charging Table\*

The Exhibit Hall charging tables provides attendees a welcome opportunity to relax and recharge their devices during Exhibit Hall hours. The sponsorship includes graphics on the charging tabletop. Accessible to attendees while the Exhibit Hall is open.

Sponsorship Fee: IRT Member Price: \$9,000 Non-IRT Member Price: \$10,000

\*Charging tables available in poster hall lunch distribution space. Must be company branding only.







### **Exhibit Hall Sponsorship Opportunities**



#### **Exhibit Hall Opening Luncheon**

Sunday, April 23—11:30 a.m.-1:00 p.m.

#### **Specific Sponsorship Benefit:**

- Sponsor-branded cups and napkins at lunch (sponsor-provided)
- Three floor decals promoting the sponsorship in lunch location (location determined at the AAN's discretion)
- Thank you announcement in Exhibit Hall during lunch
- Welcome address by AAN Board member including thank you to sponsor
- Logo in AAN publications, *AAN.com*, and on-site signage

Sponsorship Fee: IRT Member Price: \$60,750 Non-IRT Member Price: \$67,500

#### **NEW!** Exhibit Hall Food Crawl

Monday, April 24—4:00 p.m.-6:00 p.m.

Delight attendees and bring them to your booth with this opportunity—a walking food tour reception. Appetizer and drink tables will be scattered throughout the hall. Sponsors will have a specific food item table placed in their booth or outside on the walkway nearby. Must be an exhibitor, available to both IRT and non-IRT members. Sponsorship subject to minimum participation for execution.

#### **Specific Sponsorship Benefit**

- Sponsor-branded cups and napkins at table (sponsor-provided)
- Company listed and thanked on meter panel with food locations
- Mention in the Annual Meeting Daily
- Company name and logo on Food Crawl map for attendees

Sponsorship Fee: \$10,000 each





### **Park Benches**

Allow your company to be highlighted with park benches placed throughout the Exhibit Hall on main aisles.

### **Specific Sponsorship Benefit**

- Your messaging on a sign that stands above and between two back-to-back park benches
- 18"×36" floor decal

Exclusive Sponsorship Fee (10 bench sets): IRT Member Price: \$103,500

Non-IRT Member Price: \$115,000

Multiple Sponsorship Fee (5 bench sets) (2 sponsorships available): IRT Member Price: \$51,750 Non-IRT Member Price: \$57,500

### **Street Lamp Posts and Flower Beds**

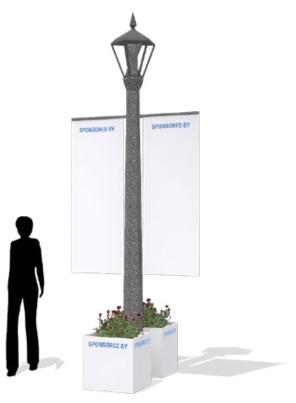
Stand out with your company branding on lamp post flags and flower boxes placed down heavily trafficked aisles.

### **Specific Sponsorship Benefit**

- Your messaging on lamp post flags and flower boxes
- Floral
- Sponsorship Fee: IRT Member Price: \$76,500 Non-IRT Member Price: \$85,000 (Exclusive sponsorship)









### Wayfinding Map

Highlight your company or brand by sponsoring all of the Exhibit Hall wayfinding maps! Your image will be placed at the bottom of each map, which is placed throughout the Exhibit Hall and at high-traffic entrance locations. These maps offer attendees the ability to search companies by name, specialty, and booth number.

Available to booth spaces  $20' \times 20'$  or larger, you may add a logo enhancement over your exhibit space. See *page 2.11* to learn more.

### **Specific Sponsorship Benefit:**

• Company or product branding on a 27"×27" decal placed at the bottom of each Exhibit Hall map

Sponsorship Fee: IRT Member Price: \$45,000 Non-IRT Member Price: \$50,000 (Exclusive sponsorship)

### **Exhibit Hall Escalator Clings**

Stand out at the AAN Annual Meeting as attendees come to visit the Exhibit Hall. Advertise your company or product logo on the outside of the of the escalator(s) that will take attendees down to the Exhibit Hall.

### **Specific Sponsorship Benefit:**

• Company or product branding located prominantly displayed on two (2) escalators into Exhibit Hall

Sponsorship Fee: IRT Member Price: \$50,000 per set of escalators Up to 2 available Non-IRT Member Price: \$55,000 per set of escalators Up to 2 available







### **Pillar Marketing**

Sponsor to provide artwork for four banners creating a square. Great visibility!

Requirements:

- Locations will be reviewed and determined based on the initial request and availability
- NOTE: If a pillar is in a company booth, the pillar is not considered part of the booth. Company is not allowed to place pillar banner without sponsorship

Sponsorship Fee: IRT Member Price: \$40,500

Non-IRT Member Price: \$45,000 (Multiple sponsorships)

### **Tabletop Graphics**

Enhance your presence at the Annual Meeting with tabletop graphics spread throughout the Exhibit Hall or general meeting areas. Gain recognition outside of your exhibit booth to catch the eye of attendees while they eat, socialize, and regroup.

### Sponsorship Fee:

In Exhibit Hall (product or company branded):

IRT Member Price (3 tables): \$5,850 Non-IRT Member Price (3 tables): \$6,500 IRT Member Price (5 tables): \$9,900 Non-IRT Member Price (5 tables): \$11,000 (Multiple sponsorships)

In Poster Hall or General Meeting Areas (company branded only): IRT Member Price (3 tables): \$5,850 Non-IRT Member Price (3 tables): \$6,500





### **Digital Billboard**

The large and prominent digital billboard in the Exhibit Hall is sure to turn some heads. The billboard allows for multiple 12-second static, digital spots to loop every 60 seconds with a 10-supporter maximum. Minimum of nine required to execute.

### Specific Sponsorship Benefit:

- Acceptable Digital Billboard spots are: company name and/or logo, brand and/or product name logo, brand and/or company slogan, booth number.
- Sponsorship Fee: \$140,000 (Exclusive sponsorship) \$18,000 (Multiple sponsorships)

Must sell 9 ads by January 6 or sponsors will be refunded.

### **NEW! Skywalk Window Clings**

Highlight your company, product, or booth on the decals facing both into and out of the skywalk above the Exhibit Hall.

### **Specific Sponsorship Benefit:**

- Company branding, brand and/or product name logo, brand and/or company slogan, on a section of windows on the skywalk.
- **Sponsorship Fee:** IRT Member Price: \$65,000

Non-IRT Member Price: \$70,000 (Exclusive sponsorship)







# **Outside of Exhibit Hall Opportunities** Convention Center Opportunities can only be company branded. No product branding or ITU advertising will be permitted.

### Shuttle Bus Interior Window Branding

The AAN will have several shuttle routes from hotels that are not walking distance from the convention center. Be the first message they see in the morning as they head to the convention center!

### **Specific Sponsorship Benefit:**

- Corporate logo on meter panel route signage
- Corporate logo on bus schedules available at Meeting Information
- Logo recognition in AAN publications
- Acknowledgement of support in promotional emails leading up to the Annual Meeting
- Company or product branding opportunity on window clings
- Sponsorship Fee: Non-Exclusive: \$55,000 (up to 2 sponsors) Exclusive: \$100,000



### **NEW!** Coat and Luggage Check

Help attendees keep track of their belongings with this new sponsored offering. When attendees check their items in, they will be given a tag branding your logo that they will have to carry with them throughout the conference.

### **Specific Sponsorship Benefit:**

- Company branding on Coat Check Tags
- Company branding on signage in space
- Roughly 2,000 attendees use coat check throughout the week!

Sponsorship Fee: IRT Member Price: \$30,000 Non-IRT Member Price: \$35,000





# **Outside of Exhibit Hall Opportunities—continued**



### **NEW!** Social Media Screen

Ding! Engage attendees by placing your company's logo on this innovative and audience grabbing new offering—a large social media screen that will be streaming real-time audience content through the Annual Meeting's popular and interactive Twitter hashtag: *#aanam*.

### Specific Sponsorship Benefit:

- Company branding on the Social Media Screen
- Mention in the Annual Meeting Daily

Sponsorship Fee: \$15,000



# **Hotel Opportunities**

### **Hotel Key Cards and Card Holders**

The hotel key cards and key card holders are available to industry supporters. Get your messaging in front of Annual Meeting attendees when they check in at select hotels and every time they enter their hotel room.

Cards and holders will be distributed at select hotels in the AAN room block to attendees who have booked through the AAN room block.

### **Specific Sponsorship Benefit:**

• Company or product logo recognition

Sponsorship Fee: IRT Member Price: \$140,000 Hotel Key Cards and Card Holders

Non-IRT Member Price: \$155,000 Hotel Key Cards and Card Holders (exclusive sponsorship)

IRT Member Price: \$85,000 Hotel Key Cards Only

Non-IRT Member Price: \$95,000 Hotel Key Card Only

IRT Member Price: \$85,000 Hotel Key Card Holders Only

Non-IRT Member Price: \$95,000 Hotel Key Card Holders Only

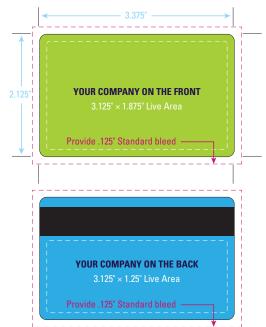
### **NEW!** Hotel Do Not Disturb Signs

Help attendees rest, relax, and regroup at their hotel rooms by providing a sponsored and branded Do Not Disturb sign to select hotels in the AAN hotel block. Opportunity available to exhibitors, Industry Therapeutic Update event participants, and Industry Roundtable members.

### **Specific Sponsorship Benefit:**

• Company or product branding on attendee "do not disturb" door hangers at select hotels in AAN block

Sponsorship Fee: IRT Member Price: \$65,000 Non-IRT Member Price: \$70,000





Do Not Disturb sign sponsorship includes company or product branding on attendee Do Not Disturb door hangers at select hotels in AAN block.



# Hotel Opportunities—continued



### **Hotel Door Drops**

Reach attendees with your message by participating in the official AAN door drop distributed to select rooms in the AAN hotel block on the mornings of Sunday, April 23–Tuesday, April 25. Opportunity available to exhibitors, Industry Therapeutic Update event participants, and Industry Roundtable members.

Door Drop Type	IRT Member Rate	Non-IRT Rate
Bag Sponsorship	\$20,250/day	\$22,500/day
Bag Insert	\$8,235/day	\$9,150/day

Key Deadlines	
Insertion online order due	
Bag Sponsorship file due from company to AAN for approval	
<b>LAN</b> Final (approved) door drop bag graphics due and sent to Taylor	
Bag insert files due to AAN for approval	
<ul><li>Materials to fulfillment house if company</li><li>is printing</li></ul>	
Artwork to Taylor, if Taylor is printing	

The advertiser must provide shipping labels and place on the outside of each box that is shipped. Include company name, product or promotional identification, and quantity on the label. Do not ship to the AAN office, or additional shipping charges will apply. The AAN will not be responsible for shortages due to an incorrect number of inserts received. Submit an additional three- to five-percent overage to allow for potential growth of room blocks. Additional costs will be incurred if advertiser fails to comply with shipping instructions or to fully complete shipping label provided for door drop inserts.



Bag sponsorship includes logo printed on one side of the bag with the AAN logo on the other.

### **Questions?**

### Contact: industrysales@aan.com

For information regarding insert shipments and printing **Contact:** Diane Napier, *Diane.Napier@taylor.com* 

# Virtual Platform Sponsorships The only way to reach our virtual attendees!

### Banner Advertisements on Virtual Conference Home Page

This is a great way to make a splash with our virtual conference attendees by being one of the first things they see when they enter the conference!

- Banner clickable to approved website of your choice
- Company or product branding
- Estimated audience: 4,000 attendees

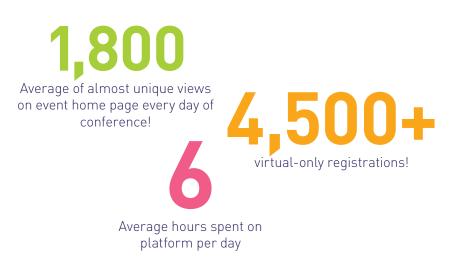
Price per banner: \$50,000 (total of 2 available)

### Logo on Virtual Conference Home Page

Great exposure for your company on the highly trafficked conference homepage!

- Logo clickable to approved website of your choice
- Company or product logo
- Estimated audience: 4,000 attendees

Price per logo: \$30,000 (total of 4 available)



# our virtual attendees!



### Push Notification in the Virtual Conference Platform

Information about your company pushed out to virtual conference attendees. One available per day.

- Description can be up to 300 characters
- Can add clickable link to approved website of your choice

Price per day: \$25,000 (1 per day available, Saturday-Tuesday)

### Banner Advertisement in Virtual Conference Networking Page

Attendees are ready to relax and network with their colleagues when they enter the virtual networking lounge. Let your message be the first thing they see when they enter the networking center.

- Banner clickable to approved website of your choice
- Company or product branding
- Estimated audience: 4,000 attendees

Price per banner: \$30,000 (total of 2 available)



# **Support Opportunities**



### **General Sponsorship of the Annual Meeting**

This sponsorship provides funding for general operation of the Annual Meeting.

### Specific Sponsorship Benefit:

- Acknowledgement in all the AAN marketing materials
- Acknowledgement on AAN-provided signage

**Sponsorship Fee:** \$10,000 (Multiple sponsorships)

### **NEW!** International Scholarship Fund

Provide funding for early-career neurologists from countries outside the US to attend the Annual Meeting by underwriting registration fees and travel expenses (airfare and hotel) for each recipient. Selected scholars represent countries from all regions of the world and are leaders in their communities.

Recipients will augment their education and training through exposure to cutting-edge research, and benefit the field of neurology in their home countries by networking and attending educational and scientific programming at the AAN Annual Meeting.

### Specific Sponsorship Benefit:

- Acknowledgement on AAN signs located inside and outside of the International Scholars Reception
- One invitation to the International Scholars Reception for every \$5,000 of support
- Acknowledgment on AAN.com
- Verbal acknowledgment at the International Scholars Reception

Sponsorship Fee: Starting at \$5,000 (multiple sponsorships)

### **Resident and Fellows Scholarship Fund**

Provide funding for residents and fellows to attend the Annual Meeting education programs by underwriting registration fees for each resident or fellow. Residents and fellows are exposed to cutting-edge research and have the opportunity to augment their education, training, and network by attending educational and scientific programming at the AAN Annual Meeting.

### Specific Sponsorship Benefit:

- Acknowledgement in all AAN scholarship marketing materials sent to neurology residents, fellows, and program/fellowship directors
- Acknowledgement on AAN signs located outside of the Trainee and Faculty Reception
- One invitation to the Trainee and Faculty Reception for every \$5,000 of support
- Acknowledgment on AAN.com
- Verbal acknowledgment at the Trainee and Faculty Reception

Sponsorship Fee: Starting at \$5,000 (multiple sponsorships)



### Support Opportunities—continued

### 5K Run/Walk for Brain Research

Tuesday, April 25—6:30 a.m.

The popular Run/Walk for Brain Research is open to multiple sponsors. The Run/Walk will take place along the scenic waterfront in Boston, with the goal to raising money to support clinical research training fellowships in neurology.

Industry team participation is welcome and encouraged.

### Specific Sponsorship Benefit:

- AAN-provided signage with sponsors' company logos on *AAN.com*, at the convention center, and throughout AAN publications
- Option to place company logos on start and finish banners (sponsor to provide corporate logo) at the run site

Sponsorship Fee: \$3,500 (multiple sponsorships)

### **NEW!** Wellness Hub

The Wellness Hub is a dedicated space for AAN Annual Meeting attendees to rejuvenate, connect, and learn about the importance of wellness in their career. By promoting wellness and addressing the many factors that contribute to burnout, AAN works to ensure that neurology professionals can continue providing high quality patient care. The Wellness Hub is in a high-traffic location to promote attendance from attendees interested in wellness as well as attendees dropping in on programming.

### **Specific Sponsorship Benefit:**

- Company logo on signage and digital screens on main stage in the Wellness Hub
- Sponsor attendance and verbal recognition at Wellness social hour
- AAN provided signage with sponsors company logos on *AAN.com*, at the convention center, and throughout AAN publications

Sponsorship Fee: \$5,000 (multiple sponsorships)







# Support Opportunities—continued

### WiFi Access

Gain recognition when attendees connect to the Convention Center WiFi.

### Specific Sponsorship Benefit:

- Corporate logo on meter panel signage
- Acknowledgement of support in AAN publications leading up to the meeting and on-site through AAN house ads

Sponsorship Fee: \$45,000







# Annual Meeting

# INDUSTRY THERAPEUTIC UPDATE OPPORTUNITIES

# Section 5

Industry Therapeutic Updates	. 5.2
Industry Therapeutic Update Room Pricing	. 5.3
Industry Therapeutic Updates Policies	
and Guidelines	. 5.4

# **Industry Therapeutic Updates**



### **Overview**

Industry Therapeutic Updates (ITUs) are available exclusively to *Industry Roundtable members*\*. These evening and lunch time programs provide an opportunity for pharmaceutical companies, device companies, or other appropriately related organizations to share information about current and pipeline activity, promote emerging therapies and projects with Annual Meeting attendees, in accordance with the standards set for the industry by the Food and Drug Administration. Meeting space is limited. ITUs and related meeting space will be approved on a first-come, first-served basis based on completed forms. End times vary based on event content; the maximum time allowed per event is three hours for evening programs and one hour for lunch-time programs. See below of schedule associated with lunch-time and evening ITUs. Please contact AAN staff with any additional questions.

### **Day of Schedules**

Morning of IndustryMorning of IndustryGain access to room. Access to roor vary by location and set-up scheduleTherapeutic UpdateTherapeutic Updatelooking to access room day before, contact the AAN staff for availability	ns mav
pricing.	e. If olease
9:30 a.m.4:00 p.m.You may place one meter panel outs of the ITU room door, one 22x28 hal directional sign, and one person may the lobby directing traffic.0.1000 Directional staff 	lway
<b>11:15 a.m. 5:30 p.m.</b> Doors can open for attendees to arr be seated.	ive and
<b>11:45 a.m. 6:00 p.m.</b> Program may begin. Program lengt vary, but all programs MUST be con by the designated end time.	
<b>12:45 p.m. 9:00 p.m.</b> Program must be completed.	
1:00 p.m. 10:00 p.m. All signage must be removed from f	acility.

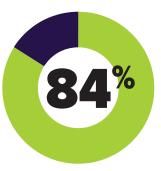
• Day Before Access may be requested for an additional charge of \$10,000 depending on availability

Interested in connecting with virtual only attendees? Add on a live streaming option into the virtual platform!

### Virtual Participation Fee: \$10,000

(Fee does not include the live-streaming audio visual costs. ITUs will only be available during their live timeslot.)

# Key Deadlines Return Agency of Record Form for ITU related activities Return Agency of Record Form for ITU related activities Submit program topic area (i.e., multiple sclerosis, epilepsy) to the AAN Submit official ITU program title to the AAN Submit official description and presenter names to AAN Submit promotional materials\*\* (on-site signage, in-booth promotional invitations) to the AAN for approval Deadline to send pre-meeting emails/mailers \*\* Other secured promotional opportunities (e.g. Door Drop, Annual Meeting Daily) follow respective timelines



84% of 2022 Annual Meeting attendees rated the Industry Therapeutic Updates as excellent or good!

# **Industry Therapeutic Update Room Pricing**



Date	Location	Room	Square Feet	Capacity (Classroom)	Capacity (Crescent Round)	Price
Saturday, April 22						
	Omni Seaport	Contemporary	3,000	180	105	\$70,000.00
	Aloft Seaport District	Mann Ballroom	4,900	250	170	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom A	5,047	270	160	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom B	5,064	270	160	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom CDE	5,597	270	160	\$95,000.00
Lunch Time ITU	BCEC	052A	3,579	260	145	\$115,000.00
Lunch Time ITU	BCEC	052B	3,342	237	120	\$115,000.00
Monday, April 24						
	Omni Seaport	Marquee	3,861	252	150	\$75,000.00
	Omni Seaport	Momentum EFG	5,528	357	230	\$95,000.00
	Aloft Seaport District	Mann Ballroom	4,900	250	170	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom AB	10,110	570	360	\$115,000.00
	Westin Boston Waterfront	Harbor Ballroom 1	3,318	159	140	\$70,000.00
	Westin Boston Waterfront	Harbor Ballroom 2/3	4,666	264	200	\$85,000.00
Lunch Time ITU	BCEC	052A	3,579	260	145	\$115,000.00
Lunch Time ITU	BCEC	052B	3,342	237	120	\$115,000.00
Tuesday, April 25						
	Omni Seaport	Marquee	3,861	252	150	\$75,000.00
	Omni Seaport	Momentum EFG	5,528	357	230	\$95,000.00
	Aloft Seaport District	Mann Ballroom	4,900	250	170	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom AB	10,110	570	360	\$115,000.00
	Westin Boston Waterfront	Harbor Ballroom 1	3,318	159	140	\$70,000.00
	Westin Boston Waterfront	Harbor Ballroom 2/3	4,666	264	200	\$85,000.00
Lunch Time ITU	BCEC	052A	3,579	260	145	\$115,000.00
Lunch Time ITU	BCEC	052B	3,342	237	120	\$115,000.00
Wednesday, April 26						
	Omni Seaport	Marquee	3,861	252	150	\$75,000.00
	Aloft Seaport District	Mann Ballroom	4,900	250	170	\$95,000.00
	Westin Boston Waterfront	Grand Ballroom B	5,064	270	160	\$95,000.00
	Westin Boston Waterfront	Harbor Ballroom 1	3,318	159	140	\$70,000.00
	Westin Boston Waterfront	Harbor Ballroom 2/3	4,666	264	200	\$85,000.00
Lunch Time ITU	BCEC	052A	3,579	260	145	\$115,000.00
Lunch Time ITU	BCEC	052B	3,342	237	120	\$115,000.00

Connect with the virtual-only Annual Meeting attendees by adding on livestreaming into the virtual platform! Virtual Participation Fee: \$10,000 (Fee does not include the live-streaming audio visual costs. ITUs will only be available during their live timeslot)

# Industry Therapeutic Updates Policies and Guidelines

### **Participation Criteria**

- 1. Participating company must be a 2023 dues-paid member of the American Academy of Neurology Industry Roundtable.
- 2. Participating company must be a contracted/paid exhibitor for the 2023 AAN Annual Meeting.
- **3.** Participating company must be a supporter of a 2023 Annual Meeting sponsorship or marketing item.
- **4.** No CME will be given by any accredited organization for the programs offered.

### Attendance

- 1. Participating company cannot charge any type of fee to attend. All Annual Meeting attendees must be treated with equal accordance.
- 2. Participating company cannot contact meeting registrants by phone in an effort to invite Annual Meeting attendees to its ITU event. Promotion will be limited to those opportunities outlined in these guidelines. All communication with meeting participants must receive prior approval from the AAN.

### Industry Therapeutic Update Contract

All participating companies must complete the online Industry Therapeutic Update Contract before space will be held by the AAN.

### **Evaluation/Reports**

- The AAN requires Industry to evaluate their individual ITU program by having attendees complete evaluation forms. Industry is required to provide the AAN with a summary of the evaluation results within 30 days following the Annual Meeting.
- 2. The AAN reserves the right to evaluate the ITU by requesting attendees complete additional evaluation materials, either onsite at the event and/or following the event, if needed.
- **3.** AAN staff will attend the ITU events for AAN evaluation purposes. The AAN reserves the right to request additional information/ materials as needed.

### **Participation Fees**

- Participating company must pay to participate in the ITU. The participation fee must be paid in full 30 days prior to event date. If the fee is not paid by this deadline, participating company will forfeit participation, and the opportunity will be given to the next applicant (in priority order).
- 2. Participating company is responsible for all expenses associated with its program (with the exception of the meeting room rental and registration list) including audio-visual, food and beverage, setup fees, decorator fees, electrical, labor, etc. Industry is required to use the AAN's official vendors. See *page 7.5* of the Dates and Deadlines Section.

### **Promotional Guidelines**

- All ITU marketing materials, including but not limited to, promotional and on-site materials, must receive AAN approval prior to distribution including any and all announcements, invitations or solicitations, envelopes, advertising, web content, etc.
- 2. The participating company's program must be entitled "Industry Therapeutic Update from [Insert participating Company's Name]" and must be conspicuously marketed in that manner. This language must be in a TEXT SIZE that clearly distinguishes it as the title of the program. Companies may include a subtitle that specifies the therapeutic area to be discussed at the program.
- **3.** *Please note all promotional pieces* (brochures, website, communications) and onsite materials (handouts, signs, etc.) MUST indicate this program is NOT accredited for continuing education by any organization. Additionally, Industry Therapeutic Updates program content and the views expressed herein are those of the presenting corporate entity and not of the AAN. These programs are not an official part of the 2023 AAN Annual Meeting education or scientific programs, nor are they endorsed by the AAN. The AAN cannot affirm claims pertaining to FDA off-label medication, research use of pre-FDA drugs, or other research information that might be discussed. Industry Therapeutic Updates are industry events.



# Industry Therapeutic Updates Policies and Guidelines—continued

- 4. The AAN will publicize the Industry Therapeutic Updates through official AAN channels, including but not limited to Annual Meeting Publications, AAN Conferences Mobile App, AAN Conference emails, and on *AAN.com* and will indicate the programs are NOT accredited for continuing education.
- 5. The AAN will provide one directional Meter Panel in the hotel lobby for the ITU's occurring that night. Each participating company is responsible for its own signage outside of the meeting room. Signage in hotel lobbies and in unapproved convention center spaces is prohibited; Each participating company may provide one directional person in the lobby holding a sign no larger than 12" × 14" to help direct traffic between 4:00 p.m. to 10:00 p.m. Directional personnel are only applicable to evening ITU programs. Directional personnel are prohibited for lunch-time ITUs at the BCEC. Each participating company may provide one directional easel sign in the corridor leading to their ITU between 4:00 p.m. to 10:00 p.m. for evening ITUs and between 9:30 a.m. to 1:00 p.m. for lunch-time ITU programs. Hallway directional sign must be no larger than 22" × 28". Each participating company may provide one meter panel directly outside their ITU room. Participating company may place its singular meter panel outside an hour and a half before the event and all signage must be removed by one half hour after the event. Signage must include

language specified in point 3. Sign location are up to the review and approval of AAN staff. AAN staff has full discretion to move or change the location of your signs or staff personnel.

- 6. The AAN will provide one complimentary pre-registration Attendee List to the participating company for a one-time use in marketing the ITU program to AAN Annual Meeting attendees. Multiple uses or storage of registration list are strictly prohibited. Attendee List must be deleted after by participating company within 72 hours of one-time mailing.
- Participating company may request day before access for an additional charge of \$10,000 depending on availability.
- 8. Follow-up materials (including electronic copies of pre-meeting materials, onsite materials, evaluation summaries, industry evaluation feedback, etc.) are due to the AAN within 30 days following the Annual Meeting.

### Videography

- 1. Participating companies may film their ITU program, including livestreaming, however the participating company is responsible for all expenses and logistics related to the filming of the program.
- 2. The AAN name and logo may not be used in the film, or livestream, however you can state that the event was filmed during the 2023 AAN Annual Meeting. In addition, there can be no implication in the film or

livestream that indicates the participating company's ITU program is part of the AAN Annual Meeting Education or Scientific programs or endorsed by the AAN or any of its affiliates.

### **AAN-approved Vendors**

ITU applicants must use AAN-approved vendors. Please do not contact any vendors until after you have received approval from the AAN on your form and after you have paid your participation and premium fees in full to the American Academy of Neurology Institute. If you need services/vendors not listed in this appendix, contact the AAN for other services/vendors not listed here.

### Audiovisual and Decorator

Encore

Contact:

The AAN Industry Team *industrysales@aan.com* 





Annual

Meeting

# CONTINUING MEDICAL EDUCATION OPPORTUNITIES

# Section 6

2023 AAN Annual Meeting Industry Prospectus

# **Continuing Medical Education (CME) Program Support**



The AAN offers CME programs covering an extensive array of therapeutic and topical areas, such as leadership development and ethics, for organizations to support. CME programs are two-, four-, or eight-hour long courses with a mixture of delivery styles, including didactic, case-based, and interactive.

Each supporter receives recognition with their organization's name on:

- Signage
- Title slides
- Program materials

CME programs at the Annual Meeting are available for sole- and multi-support, with a maximum of three supporters per program.

The AAN as an ACCME accredited organization is required to disclose all commercial support of CME activities to learners in advance of the activity starting; however, the disclosure will not include logos, product names, or promotion.

To learn more about AAN's educational efforts and specific courses available for support:

Contact:

Kory Petersen, Grants Program Manager *kpetersen@aan.com* 

### **AAN Annual Meeting Topic Listing**

We offer a robust education program with 180+ courses within the following topics:

- Aging, Dementia, Cognitive, and Behavioral Neurology
- Autoimmune Neurology
- Cerebrovascular Disease and Interventional Neurology
- Child Neurology and Developmental Neurology
- Epilepsy/Clinical Neurophysiology (EEG)
- General Neurology
- Global Health
- Headache
- Health Care Disparities
- History of Neurology
- Infectious Disease
- Leadership
- Movement Disorders
- MS and CNS Inflammatory Disease
- Neuro Trama and Critical Care
- Neuromuscular and Clinical Neurophysiology (EMG)
- Neuro-oncology
- Neuro-ophthalmology/Neuro-otology
- Neuro-rehabilitation
- Pain and Palliative Care
- Practice, Policy, and Ethics
- Research Methodology and Education
- Sleep
- Sports Neurology



# **Implementing the AAN Conflict of Interest Policy for CME Programming**

The American Academy of Neurology Institute (AANI), the subsidiary of the American Academy of Neurology (AAN), is approved by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians. The purpose of the AANI CME programming is to support the AAN/ AANI's commitment "to promote the highestquality patient center neurologic care." This goal is accomplished by producing high quality education, science, and practice programming that increases, knowledge, competence, and/or performance of physicians and the interdisciplinary neurologic care team.

In providing CME programming, the AANI complies with the ACCME Standards for Integrity and Independence in Accredited Continuing Education. Compliance is facilitated through the AANI's Relationships and Conflicts of Interest Policy. In addition, the AANI has adopted the following policies in relation to CME programming and "Ineligible Companies" (defined in the Relationships and Conflicts of Interest Policy as "including any entity developing, producing, marketing, re-selling, or distributing health care

goods or services, including drugs, devices, services or therapies, consumed by, or used on, patients to diagnose, treat, monitor, manage, and alleviate health conditions"):

# Policies for AAN CME directors, faculty, co-chairs, and abstract authors:

1. The AAN must ensure that all decisions related to the planning, faculty selection, delivery, and evaluation of accredited

education are made without any influence or involvement from the owners and employees of an ineligible company. This policy applies to AAN CME directors, faculty, co-chairs, and planners.

# Policies for industry employees and/or their third-party representatives:

- 1. Ineligible Company employees cannot be AAN/AANI award recipients.
- **2.** Ineligible Company employees cannot serve as course directors.
- 3. Ineligible Company employees cannot serve on CME planning groups, including but not limited to Meeting Management Committee, Science Committee, Education Committee, Conference Subcommittee, Regional Conference Subcommittee, Abstract Reviewers, Topic Work Groups.
- **4.** Ineligible Company employees cannot serve as plenary session speakers.
- 5. Ineligible Company owners or employess are permitted to submit and present as part of the science/abstract portion via the AAN peer-review process and as long as the content of the accredited activity is limited to basic science research, such as preclinical research and drug discovery, or the methodologies of research, and they do not make care recommendations.



# Annual Meeting

# **APPENDICES** Section 7

Dates and Deadlines
Exhibitor Booths and Housing 7.2
Advertising
Sponsorship7.4
Industry Therapeutic Updates 7.5
AAN-approved Vendors
Rules for Industry and Other Organizations at the AAN Annual Meeting 7.7
Rules, Terms, and Conditions for Industry and Other Organizations' Participation in Virtual Education and
Science Programs 7.19

Exhibitor Priority Points	7.25
AAN Name and Logo Restrictions	7.26
Specifications	7.27
Exhibit Hall Opportunities	7.27
Advertising Opportunities	7.27
Sponsorship Opportunities	7.28
Exhibit Hall Sponsorship Opportunities.	7.29
Hotel Opportunities	7.30

# **Dates and Deadlines**



### **Exhibitor Booths and Housing**

### **Exhibit Hall Deadlines**

**NOV** Exhibit contract deadline for priority booth **10** assignments



NOV 50-percent booth cancellation fee begins, **11** including downsizing of booth size



DEC/ Exhibitor Resource Center and Exhibitor JAN Service Kit available online



**JAN** Final booth payments due



[EEB] 100-percent booth cancellation fees begin, including downsizing of booth

ſ	F	Ξ	В
Г			
L		ŀ	0
L.			

Product/company descriptions and company logo due for AAN Mobile App

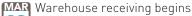
Exhibit booth renderings due for exhibits 400 sq. ft. or larger

Notification of Intent to Use an Exhibitor Appointed Contractor/Non-official Contractor form due

Certificate of Liability Insurance form due

Exhibits Giveaways and Booth Activity form due

Meeting suite renderings due







**APR** Warehouse receiving ends



APR Islands 1,600 Sq. Ft. and larger move in **20** from 8:00 a.m. – 4:30 p.m.



APR All exhibitors move in from 8:00 a.m.-4:30 p.m.



Exhibitor booth dismantling after 4:00 p.m.

### **Booth Staff Registration and Housing**

**NOV** Exhibitor housing requests open



**NOV** Exhibitor housing requests priority deadline



**DEC** Assignments sent to requests submitted 12 by November 23



MAR Group rooming list deadline

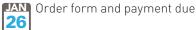
MAR Exhibit booth staff registration due 30

### Dates and Deadlines—continued

# AMERICAN ACADEMY OF NEUROLOGY®

### **Advertising**

### **Digital Abstracts Book**





**FEB** Graphic file due for approval

FEB	Final	(approved)	graphic	files	due
9		(approved)	5 1		

### **Email Advertising**

JAN	Februar
25	paymen

ry marketing email order form and nt due



**FEB** February marketing email graphic file due for approval



**FEB** February marketing email final approved **10** graphics due

1	FEB	
	22	F

March marketing email order form and payment due



MAR March marketing email graphic file due for approval



MAR AM Daily, Thank You, and Recording Access 8 Reminder emails order form and payment due



MAR March marketing email final approved **10** graphics due



MAR AM Daily, Thank You, and Recording Access **15** Reminder emails graphic file due for approval



MAR AM Daily, Thank You, and Recording Access Reminder emails final approved graphics due

### Annual Meeting Daily

**FEB** Order form and payment due



MAR Graphic files due for approval



31

MAR Final (approved) graphic files due

### Mobile App

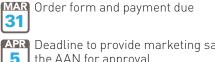
**FEB** Order form and payment due 18



MAR Graphic file due for approval

MAR Final (approved) graphic files due

### Attendee List



**APR** Deadline to provide marketing sample to 5 the AAN for approval

- **APR** Pre-Meeting Attendee List becomes available
- **10** (to those who have AAN approved marketing piece)

APR Deadline to send to pre-meeting attendee list 19

- MAY Post meeting attendee list become available
  - (to those who have an AAN-approved marketing piece)
- MAY Final deadline to send post-meeting attendee **12** list marketing piece

### **Out-of-home Advertising**



Offerings become available

### Dates and Deadlines—continued



### **Sponsorship**

### Hotel Door Drops

**JAN** Insertion online order due



**JAN** Bag sponsorship file due from company to 14 AAN for approval



**JAN** Final approved Door Drop Bag graphics due 25 and sent to Taylor



**FEB** Insert files sent to AAN for approval

**FEB** Materials to fulfillment house **17** if company is printing

**FEB** Artwork to Taylor, if Taylor is printing 24

**Buzz Cafes Carpet Graphics Charging Options** Digital Billboard. Exhibit Hall Escalator Clings, Exhibit Hall Opening Luncheon (for Carpet Graphics), **Footprints** Park Benches **Pillar Marketing** Shuttle Bus Interior Window Branding **Skywalk Window Clings** Social Media Screen **Street Lamps and Flower Beds** Tabletop Graphics, Wayfinding Map **FEB** Order Form and Payment Due 18 MAR Graphic file due to the AAN for AAN approval 8

MAR Final (approved) graphic files due

17

### **Coat and Luggage Check Hotel Do Not Disturb Signs** Hotel Key Cards and Card Holders

**FEB** Order form and payment due 18 MAR Graphic file due to the AAN for approval 8 MAR Final (approved) graphic files due 15

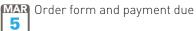
### Virtual Platform Sponsorships

**FEB** Order form and payment due |18|

MAR Graphic file due for approval 20

MAR Final (approved) graphic files due 28

### **Exhibit Hall Passport**



MAR Logo due to the AAN for approval 20

MAR Final (approved) graphic files due 28

### Exhibit Hall Food Crawl

MAR Order form and payment due 6

20

MAR Logo due to the AAN for approval

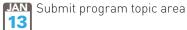
MAR Final (approved) graphic files due 28

### **Dates and Deadlines—continued**



### Industry Therapeutic Updates

**DEC** Return Agency of Record form for ITU related **16** activities





**FEB** Submit official ITU program title to the AAN



**FEB** Submit official ITU description and **15** presenter names to the AAN



MAR Submit promotional materials to the 21 AAN for approval



**APR** Deadline to send pre-meeting emails/mailers

# **AAN-approved Vendors**



Do not contact any vendors until after you have received approval from the AAN and your participation and premium fees are paid in full. Contact the AAN at *industrysales@aan.com* for services or vendors not listed here.

### FOR QUESTIONS ABOUT:

### **Audiovisual**

Encore Brad French Sr. Program Producer *brad.french@encoreglobal.com* (214) 210-8058

### **Catering Services**

Boston Convention and Exhibition Center Levy Restaurants *ekarim@levyrestaurants.com* 

### **Exhibitor Services**

Boston Convention and Exhibition Center *exhibitorservices@massconvention.com* 

### **Exhibitor Registration and Housing**

Convention Management Resources aanamsupport@cmrus.com

### Floral

Convention Plant Management Linda Wineski *linda@conventionplant.com* (773) 473-8135

### **General Services Contractor**

FREEMAN Exhibitor Services, Sponsorships and Graphics

Julia Enderle *Julia.Enderle@freemanco.com* 312 971 9910

Grace Adamovic Grace.Adamovic@freemanco.com (415) 559 8756

### Lead Retrieval

Convention Management Resources aanamsupport@cmrus.com (800) 676-4226



### I. General Rules

The American Academy of Neurology ("AAN") recognizes outside organizations' important role in the success of its Annual Meeting and the need to work together to ensure a well-coordinated and productive meeting for all attendees. In this spirit, the below General Rules establish the parameters that outside organizations involved in the Annual Meeting must comply with. These Annual Meeting Rules apply to:

1) "Ineligible Companies/commercial Interests," which are entities producing, marketing, selling, re-selling, or distributing health care goods or services consumed by, or used on, patients;

2) non-profit organizations;

3) and any other companies or organizations participating in the AAN Annual Meeting in any capacity (collectively referred to as "Companies").

In addition to complying with these Annual Meeting Rules, Companies must comply with the applicable terms and conditions (listed below) for their specific interactions at the AAN Annual Meeting. If companies are unclear about these Rules or the specific terms and conditions, it is their responsibility to seek clarification from the AAN prior to any interaction related to the Annual Meeting. The AAN reserves the right to decline any Company's participation in the AAN Annual Meeting for any reason without explanation. As a condition of participation, every industry representative agrees to observe all AAN policies and guidelines. Violation of AAN Policies and guidelines, will be reviewed and sanctions may be applied.

### **AAN** Cancellation

In the event the AAN is forced to cancel the in-person Annual Meeting, the AAN will make reasonable efforts to deliver certain purchased items in a similar fashion via the virtual meeting. Companies will receive a refund for items that cannot be delivered virtually, as described below, and with the exception of a \$250 administrative fee. Company accepts that the following table, which describes items that will be delivered virtually and items that will receive a refund (minus the administrative fee). The AAN may revise this list in its sole discretion, with notice to the Company.

Delivered Virtually:	Refund Eligible
Advertising in AAN publications, Industry Therapeutic Updates, email advertising, sponsorships within the virtual platform, Run/ Walk sponsorship	Exhibit space, on-site sponsorship items, meeting suites

Excluded items are contingent on AAN's ability to transition items to virtual meeting

These terms and conditions only apply to the AAN canceling the Annual Meeting after items have been purchased. Separate terms apply to companies canceling items purchased for the Annual Meeting and can be found throughout the terms and conditions document.

A. CONDUCT: Representatives of Companies must conduct themselves professionally and treat all AAN Annual Meeting attendees equally and with respect, including, but not limited to, compliance with the AAN's Meetings Anti-Harassment Policy.

- **B.** Commitment to Inclusion, Diversity, Equity, Anti-racism, and Social Justice (IDEAS): The AAN is committed to intentional actions to be a fully inclusive, deliberately diverse, and anti-racist organization that respects and values our membership, our staff, and the communities we serve. We actively promote equity and social justice in neurology and the neurosciences. As part of this commitment, the AAN is working to ensure we provide a conference environment and educational programming that is fully inclusive, deliberately diverse, and anti-racist. If you have guestions about these efforts, identify areas for improvement, or have concerns regarding attendee or staff behavior, please contact Member Services at (800) 879-1960, memberservices@aan.com, or Academy staff at registration@aan.com.
- **C.** PROHIBITED INFLUENCE: Ineligible Companies/commercial Interests may not attempt to direct or influence the planners and/or faculty or content of AAN Institute Annual Meeting programs or products.
- **D.** USE OF AAN PROPERTY: All Companies must comply with the *AAN Name and Logo Restrictions*.
- E. OUTDOOR ADVERTISING: EMC Outdoor is the exclusive provider of AAN-approved, city-wide outdoor advertising during the AAN Annual Meeting. Outdoor advertising during the Annual Meeting is only AAN-

approved if Companies contract with EMC Outdoor. Companies may be subject to sanctions if found to have purchased outdoor advertising during the Annual Meeting from a vendor other than EMC Outdoor. The AAN Institute does not allow Commercial Interest promotion/advertising at the designated headquarter hotel(s) or hotels within the official AAN Annual Meeting hotel block.

- **F.** COMPLIANCE: Companies must comply with all applicable federal and local laws and regulations, including Food and Drug Administration regulations. Companies must abide by all applicable terms and conditions for their interactions at the Annual Meeting including, but not limited to, compliance with the AAN's Meetings Anti-Harassment Policy and Implementing the AAN Conflict of Interest Policy for CME Programming. Companies must be aware of the guidelines and codes the AAN and affiliated organizations conform to: Council of Medical Specialties Societies' Code for Interactions with Companies (*cmss.org*) and the Principles Governing Academy Relationships with External Sources of Support (AAN.com). AAN has the right to request that Companies immediately discontinue an activity or cease distribution of materials deemed inappropriate or noncompliant by the AAN.
  - 1. The AAN/AANI does not require ineligible Companies/commercial Interests to provide financial or in-kind support for CME programs in order to market or exhibit in association with AAN/AANI's conferences.

- **2.** Ineligible Companies/commercial Interests cannot provide access to, or distribute, CME activities to learners.
- The AAN/AANI must distinguish between CME and other activities. Marketing, exhibits, and nonaccredited education developed by or with influence from an ineligible company or with planners or faculty with unmitigated financial relationships must not occur in the educational space within 30 minutes before or after an accredited education activity. Activities that are part of the event but are not accredited for continuing education must be clearly labeled and communicated as such.
- **G.** PRESS POLICIES: Companies must comply with all AAN Press Polices located at *AAN.com/pressroom*.
- H. "IN CONJUNCTION WITH" ("ICW") MEETINGS/EVENTS: Companies that wish to hold a meeting or an event affecting Annual Meeting attendees that is outside the official AAN Annual Meeting Program, whether held at AAN-contracted facilities or in the same metropolitan area as the Annual Meeting, must comply with the *ICW Rules* and submit an ICW Event Form to the AAN for review before promotion and implementation of the ICW meeting or event can occur.

### II. CME Supporter Rules

**A.** APPLICATION: The Annual Meeting has an extensive array of educational courses in various therapeutic areas for Companies to support. Each Company providing CME support receives recognition with their

organization's name on: signage, title slides, and a verbal announcement from the podium. To address the desire to have multiple supporters for programs, the AAN is encouraging a maximum of three supporters for each of the listed therapy programs: Stroke, Multiple Sclerosis, Neuromuscular Disease, Movement Disorders, Headache, and Epilepsy.

- **B.** RULES: Any Company supporting CME at the AAN Annual Meeting must not:
  - 1. Create or influence content for education and scientific presentations
- 2. Supplement faculty and/or learner registration, honoraria, or travel expenses
- **3.** Approach AAN education and scientific program faculty concerning conference reports or other program summaries; and
- 4. Create or distribute any promotional materials (print, digital, social media, or otherwise) in relation to AAN education and/ or science programs, including courses, posters and platform sessions, experiential learning areas, and AAN-associated events
- 5. Ineligible Companies/commercial Interests must not display or demonstrate products, processes, or services; solicit orders; or distribute advertising materials anywhere in an AAN/AAN Institute meeting exposition facility (outside of the designated Exhibit Hall) or in any hotel contracted by the AAN/AAN Institute. This includes all programming areas (such as courses, poster and platform sessions, experiential learning areas, and AAN-associated events). The AAN Institute does not allow



Commercial Interest promotion/ advertising within 150 yards of the AAN/ AAN Institute meeting exposition facility or the designated headquarters hotel(s).

### III. Exhibit Rules

- **A.** APPLICATION: These Exhibit Rules apply to all Companies who exhibit at the AAN Annual Meeting.
- **B.** GENERAL: Exhibitors participating in the AAN Annual Meeting exhibition must understand the following:
  - **1.** The AAN reserves the right to decline applications for any reason without explanation.
  - **2.** Exhibitor representatives must conduct themselves professionally.
- 3. Exhibitors must abide by the Rules for Industry and Other Organizations at the AAN Annual Meeting and these Exhibit Rules outlined in this publication and distribute the Rules to exhibit personnel, display house personnel, and any other contractors working for the exhibiting organization.
- **4.** All booths must be staffed at all times. This also applies to complimentary and association showcase booths.
- All exhibitors must have exhibit materials and handouts available throughout the exhibition. Breaking down or packing up materials earlier than 4:00 p.m., April 26, 2022, is prohibited. Any booth vacated before the close of the show will be in violation of the Exhibit Contract and

sanctions, including loss of priority points, will be applied.

- 6. Exhibit personnel must not leave their booths to solicit attendees in the aisles to return with them to their booths. Noncompliance with this guideline will result in the prompt removal of the person and property from that area.
- 7. Persons, exhibitors, companies, or organizations must not display or demonstrate products, processes, or services; solicit orders; or distribute advertising materials anywhere in the exposition facility (outside of the Exhibit Hall) or in any hotel contracted by the AAN. Advertising literature in the Exhibit Hall must remain in the footprint of each exhibitor's respective booth footprint.
- 8. Exhibitors not utilizing the official show decorator, Freeman Decorating Company, must notify the AAN by submitting the EAC form available online through the online portal.
- **C.** EXHIBIT CONTRACT: All exhibitors are required to complete the online Exhibit Contract before exhibit space will be held by the AAN. The contract deadline for priority booths assignment is November 10, 2022. After that date, booths will be assigned firstcome, first-served and based on availability.
- D. EXHIBITOR SERVICE KIT AND EXHIBITOR PORTAL:
  - 1. The Exhibitor Service Kit contains all of the specifics on exhibiting at the AAN Annual Meeting including regulations, forms, guidelines, and shipping information. The

Service Kit will be available in December 2022 or January 2023.

- Exhibitors must submit a structural drawing including hanging signs and lighting for all booths 20' × 20' or larger to the AAN for approval by February 15, 2023. Information on booth activities and handouts, emergency contact information, and product descriptions must be submitted through the online portal, available December 2022 or January 2023.
- E. ACCESS TO EXHIBIT HALL: During show days, exhibit booth staff (with appropriate badge) will have access to the Exhibit Hall two hours prior to hall opening as well as one hour after hall closing. Exhibit Hall Meeting Suite staff will have access to the Exhibit Hall during times listed in the prospectus.
- F. BOOTH ACTIVITIES / IN-BOOTH PROMOTION: All booth activities and materials, with the exception of company literature, must include a disclosure statement describing the activities occurring in the contracted exhibit space. Forms will be available on the online portal or contact Gretchen Thielen at (612) 928-6015 or *gthielen@aan.com* for information on access to the online portal. The AAN has the right to request the exhibitor immediately discontinue an activity or cease distribution of materials deemed inappropriate by the AAN.
  - **1.** Booth activities must be submitted through the online portal.
- 2. The AAN has the right to request the exhibitor immediately discontinue an activity or cease distribution of materials deemed inappropriate by the AAN and the AAN is not





responsible for associated costs. Exhibitors who do not immediately cease activities are subject to sanction, priority points loss, and may be dismissed from the meeting and without refund. Sanctions may also include loss of exhibiting at future meetings.

- **3.** If a pillar is in a company booth, the pillar is not considered part of the booth. Company is not allowed to place pillar banner without sponsorship.
- **4.** The following promotional practices are prohibited (this list is not exhaustive):
  - a. PROMOTION OF AAN EDUCATION AND/ OR SCIENCE PROGRAMS, INCLUDING POSTERS AND PLATFORM SESSIONS, EXPERIENTIAL LEARNING AREAS, AND AAN-ASSOCIATED EVENTS
  - **b.** Press conferences or filming (including use of camera-enabled phones) in exhibit area
  - c. Operating x-ray equipment
  - **d.** Use of microphones, unless on AANapproved Presentation Stage
  - e. Unauthorized giveaway items in compliance with the CMSS Code for Interactions with Companies
  - f. Distribution of Lanyards
  - **g.** Illegal Raffles and Drawings. Laws and regulations vary depending on Annual Meeting location. The AAN does not provide exhibitors with legal advice
  - **h.** Use of balloons (helium or otherwise)
  - i. Entering the non-public area of another exhibitor's booth without permission

- j. Photography of any kind including use of camera-enabled phones (unless contracted with AAN Official Photographer or pre-approved by AAN staff as part of a booth activity)
- **k.** Unofficial door drops or any promotional marketing, such as napkins, cups, etc., at AAN hotels
- l. Live music and live entertainment
- **m.** Excessive noise levels for pre-recorded music or presentations
- **G.** CANCELLATIONS AND REDUCTIONS: All notices of cancellation must be forwarded in writing to the AAN (any form of space reduction be it large or small after an application is processed and space is assigned is considered a cancellation not a reduction). All appropriate cancellation penalties will apply. The date the notice is received at the AAN office is the official notification date. Once space has been assigned booth space cannot be decreased without cancellation penalties. Please send cancellations to *gthielen@aan.com.*
- **H.** DEADLINES AND PENALTIES FOR SPACE CANCELLATION AND REDUCTIONS:
  - 1. Until November 10, 2022 = \$100.00 administrative fee.
  - 2. November 10, 2022–January 31, 2023 = 50% of total exhibit fee.
  - **3.** On or after February 1, 2023 = 100% of total exhibit fee.
  - 4. Refunds for cancelled space will be forwarded to exhibitors approximately four weeks after the Annual Meeting. No

priority points will be issued for cancelled or reduced booth space.

- I. DISPLAY RULES AND REGULATIONS:
- **1.** General Display Rules for all booths:
  - **a.** No two-story booths, endcaps, or peninsulas are permitted
  - b. Displays must not limit the view or otherwise interfere with other exhibitors. No rotating signs without the expressed written consent of the AAN and the BCEC
  - **c.** All exhibitors are required to order carpet for their booths at the exhibitor's expense unless otherwise specified
  - **d.** No solid walls without prior approval from AAN
  - e. No enclosed ceilings are permitted
- **2.** Linear and corner booths:
  - **a.** All ceiling heights are contingent on Boston Convention and Exhibition Center clearance
  - **b.** Must not exceed 8' in height
  - **c.** Hanging signs are prohibited for any linear booths
  - **d.** 8' draped background and 3' sides drapes provided by AAN
  - e. Within perimeter of inline booths, all display material is restricted to a maximum height of 4' in the front 5' (half) of the booth and 8' in the back 5' (half) of the booth
  - f. All linear booths (including 10' × 20') must have finished backside or be draped at the exhibitors' expense



- 3. Island booths/Pavilions:
  - Require a minimum of four 10' × 10' booths and must not exceed 20' in height.
  - **b.** Counters must be a minimum of 1' from the edge of the exhibit space if on the outer perimeter of the space (no exceptions).
  - **c.** All ceiling heights are contingent on Boston Convention and Exhibition Center clearance.
  - d. Tops of signs suspended from the Exhibit Hall ceiling must not exceed 25 feet from the Exhibit Hall floor. Certain areas in the Exhibit Hall will require bridling for any hanging above exhibit space. The extra time and charges are incurred at the expense of the exhibitor.
  - **e.** No solid walls enclosing more than one quarter of the outer perimeter of the booth space are permitted.
  - f. Island booths must have open sight lines around and through the design, so that the surrounding area can be viewed through the booth and that neighboring booths are not inappropriately obstructed.
- **4.** Lighting/Miscellaneous:
  - **a.** All materials must meet with all local rules for exhibits.
  - **b.** All booth identification must be part of the physical structure of the booth with the exception of hanging signs.
  - **c.** Exposed hardware or electrical components must be hidden from view.

- **d.** Hanging signs and lighting must have prior authorization from the AAN.
- **e.** Spotlights and clip lights must not reflect beyond the footprint of occupied exhibit space.
- **f.** Flashing lights such as strobes and other distracting elements are not permitted.
- J. INSPECTION: All exhibit booths will be inspected by AAN staff during setup and throughout the exhibition to ensure exhibits are in compliance with all AAN booth requirements. If adjustments need to be made, any cost incurred to conform to AAN booth regulations will be incurred by the exhibitor. AAN management will monitor the Exhibit Hall concerning compliance with guidelines and management may direct violators to immediately suspend noncomplying or unprofessional activities.
- **K.** FIRE REGULATIONS: All exhibits and meeting suites must abide by the Boston Convention and Exhibition Center, which will be strictly enforced by Boston Convention and Exhibition Center. Any exhibit found not to be in accordance with the federal, state, provincial, and municipal fire regulations would be dismantled. More information will be available in the Online Exhibitor Service Kit or by contact in Gretchen Thielen at (612) 928-6015 or *gthielen@aan.com* for information on access through the online Portal.
- L. CHILDREN: Children are not permitted in the Exhibit Hall during setup and teardown. Children under the age of 12 must be accompanied by an adult during Exhibit Hall hours.

- M. FOOD and BEVERAGE/HOSPITALITY DISTRIBUTION: Exhibitors wishing to dispense or serve any food or beverage from assigned exhibit space must have written authorization from the AAN and the Boston Convention and Exhibition Center catering departments. A food and beverage distribution authorization request form will be provided in the Online Exhibitor Service Kit.
- 1. Companies are responsible for their own interpretation and compliance with US laws and regulation.
- 2. All items are limited to sample size quantities and are to be dispensed in disposable containers using supplies purchased through the official caterer.
- **3.** Exhibitors may not use imprinted containers and supplies (unless pre-approved by AAN).
- **4.** Alcoholic beverages will be permitted only with prior AAN approval.
- **5.** All exhibitors are required to secure food and beverage through the official catering partner of the Boston Convention and Exhibition Center.
- 6. Exhibitors are required to inform AAN of food and beverage distribution occurring within the footprint of their respective exhibit space.
- N. FOOD AND DRUG ADMINISTRATION REGULATIONS: Products that require promotion approval by the FDA must receive this approval prior to promotion at the AAN exhibition. Information regarding FDA regulations may be obtained directly from the FDA.



- **0.** SALES/SOLICITATION: Sales are permitted on the exhibit floor within assigned booths, provided that all transactions are conducted in a manner consistent with the professional nature of exhibits. All sales and solicitation must be conducted within the confines of the assigned booths and may not be conducted in the aisles or any other area of the Exhibit Hall. Exhibitors are responsible for filing the appropriate state sales tax documents. For additional information, contact your tax advisor.
- P. COMPANY MERGERS/PURCHASES: Any company name changes will be combined into one name, for example: ABCDEFG Company (formerly ABCD, Inc. and EFG, Co.) for the initial year the merger, purchase, or company name change has taken place. After the first year, all AAN printed material will contain only the new name.
- **Q.** MARKET RESEARCH DISCLOSURE: All market research companies are required to have clients participating as exhibitors in the AAN exhibition. Market research companies must identify their clients on the contract. Market research companies must abide by AAN policies and guidelines assigned to all exhibiting companies.
- **R.** SURVEYS: Completion of surveys and questionnaires must not exceed 10 minutes in length.
- **S.** SUBLETTING: The subletting, reassignment, or apportionment of any part of any exhibitor's space is prohibited.
- T. COMPLIANCE:

- For attendees who allow an exhibitor to scan their badge, it's the exhibitor's responsibility to explain the exhibitor's use of the attendee's personal information and obtain any necessary rights, permissions or consents required by applicable laws and regulations from the attendee at the time the exhibitor scans the badge.
- 2. If the exhibitor distributes any items to physicians at the 2023 Annual Meeting, exhibitor must comply with all state laws governing gifts to physicians, including but not limited to the laws of Minnesota, Vermont, and Massachusetts.
- **3.** Exhibitors must comply with all applicable federal, provincial, and local laws including, but not limited to, laws concerning giveaways, drawings, and/or raffles.
- U. SANCTIONS: The AAN reserves the right to refuse exhibits, curtail activities, or close exhibits or parts of exhibits that do not comply with these Rules. Exhibitors who violate these Rules may be dismissed from the meeting without refund. The Rules will be enforced without exception.
- V. SPACE ASSIGNMENT: In order to ensure appropriate booth assignment, the AAN requires that all organizations provide three preferred booth choices (see Exhibit Hall floor plan). The AAN reserves the right to assign the best possible booth space and relocate booth assignments as necessary. Booth assignment is determined based on the following criteria:
  - 1. Priority Points:



- **a.** Companies who submit their contract and deposit by the contract deadline will receive two (2) points for exhibiting at the current Annual Meeting
- **b.** Five (5) additional points are awarded for exhibiting in a consecutive year
- **c.** Two (2) points for booking staff rooms through the official AAN housing process
- **d.** One (1) point for exhibiting at any other AAN conference (e.g. Fall Conference, Summer Conference, etc.)
- e. One (1) point for submitting product description by deadline
- f. One (1) point for registering booth staff by deadline
- **g.** One (1) point per 100 sq. ft. of exhibit space
- 2. Exhibitors who support non-CME activities, Industry Roundtable membership, Annual Meeting publication advertising, Industry Therapeutic Update events, or other non-Annual Meeting programs will receive additional priority points based on support committed.
- **3.** Priority points can be lost through the following:
  - **a.** No points are awarded if booth space is cancelled
  - **b.** No booth points are awarded if booth size is reduced after the contract deadline
  - c. Exhibitors will lose all of their accumulated "Consecutive Annual Meeting" points if an Annual Meeting is skipped.

- **d.** Violation of AAN guidelines and policies may also result in loss or reduction of priority points
- 4. Contract/payment submission date: The date the contract is received at the AAN will be used to determine assignments only when there is a need to: (a) break a tie in points during initial assignments, or (b) determine priority for applications received after the initial assignments are made.
- **5.** In the event that an organization merges or purchases another organization, the newly merged organization will assume the highest number of priority points. Priority points acquired by each organization are not combined.
- W. MEETING SUITES: Exhibitors have the opportunity to rent a meeting suite in the Exhibit Hall, Convention Center, or at designated hotels. Rules for meeting logistics and event promotion are as follows:
- 1. Promotional materials (e.g., announcements, invitations, publicity, onsite materials, signage) must not imply the event is part of official AAN Annual Meeting activities or endorsed by the AAN
- **2.** Use of the AAN name or logo is prohibited on any promotional materials
- **3.** Sponsor provided signage is permitted directly outside the meeting suite and must be limited to either 22" × 28" sign or meter panel
- **4.** Signage is permitted at hotel meeting suites and can be placed directly outside

the meeting room and must be limited to a 22" × 28" sign

- **5.** Signage is not permitted public areas or respective hotel lobby
- **6.** Directional signage is not permitted
- **7.** No food and beverage tables are permitted outside of your convention center meeting suite.
- **8.** Registration/welcome tables are not permitted outside the footprint of meeting suites located at hotels.
- **9.** Any direct costs associated with meeting suites (e.g. food and beverage, audiovisual equipment and labor) are responsibility of meeting room organization
- X. NO-SHOW POLICY: Any booth unoccupied by 8:00 a.m. on Sunday, April 23, 2023, will be determined to be a no-show and the AAN will reclaim the space. The exhibitor must forfeit 100 percent of the exhibit fee and may be subject to sanctions. The AAN considers a booth unoccupied when exhibitor freight or booth materials are not in the contracted space without a written extension to set up from the AAN.
- Y. CERTIFICATE OF INSURANCE: The AAN does not provide liability or property damage insurance for exhibitor's property. Exhibitors will be responsible for adequately insuring their indemnification liability and property damage risks but will not be required to submit a certificate of insurance to the AAN. Externally appointed contractors will be required to submit a certificate of insurance to the AAN.

- Z. INDEMNIFICATION: The exhibitor agrees to indemnify, hold harmless, and defend the AAN, Boston Convention and Exhibition Center, and Freeman, along with their respective members, officers, directors, agents, and employees from and against any and all liabilities, damages, actions, costs, losses, claims, and expenses (including attorneys' fees) on account of personal injury, death, or damage to or loss of property or profits arising out of or resulting, in whole or in part, from any act, omission, negligence, fault, or violation of law or ordinance of the exhibitor or its employees, agents, subcontractors, or invitees when installing. removing, maintaining, occupying, or using the exhibition premises within the Boston Convention and Exhibition Center.
- **AA.** HOUSING: The AAN offers special hotel rates for its Annual Meeting at official contracted hotels and reserves a select number of rooms specifically for exhibitors at the official AAN hotels in our block. Hotel information is sent to exhibitors upon receipt of their exhibit contract. Rooms are assigned on a first-come, first-served basis.
  - **1.** Exhibitor housing must be used only for exhibitor personnel.
  - 2. Exhibitors or their agents must not negotiate blocks of independent hotel rooms for the Annual Meeting and/or future Annual Meetings.
  - **3.** In the event of exhibit space cancellation, group hotel reservations on behalf of the exhibiting company will be cancelled immediately. No exceptions will be granted.



**4.** An attrition policy of 80 percent applies to the contracted room block as of the turnover date. Refer to the materials sent to exhibitors from CMR for more details.

### IV. Industry Therapeutic Updates Rules

- A. PARTICIPATION: The Industry Therapeutic Updates (ITUs) are available to industry participants as a venue to present current pipeline activity, promote current therapies, and as an enhanced way to reach Annual Meeting attendees regarding their current therapies and projects in accordance with the standards set for industry by the Food and Drug Administration. Industry interested in participation must meet the following criteria:
  - 1. 2023 Industry Roundtable Member
  - 2. 2023 Annual Meeting Exhibitor
- **3.** Must be a supporter of a 2023 Annual Meeting sponsorship, marketing item
- **4.** No CME will be given by any accredited organizations for the programs offered

### **B.** GENERAL INFORMATION:

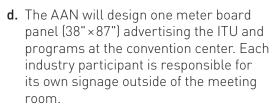
- 1. Industry representatives may apply to AAN to offer a "Industry Therapeutic Update from respective company" as part of the Industry Therapeutic Updates.
- 2. Meeting space is limited. Approval to participate in the Industry Therapeutic Updates and the meeting space will be assigned on a first-come, first-served basis based on completed online contract.
- **3.** All participants in the Industry Therapeutic Update must abide by the Rules for Industry

and Other Organizations at the AAN Annual Meeting and these ITU Rules.

**C.** PARTICIPATION FEES: Participating Company must pay to participate in the ITU. The participation fee must be paid in full 30 days prior to event date. If the fee is not paid by this deadline, industry will forfeit participation, and the opportunity will be given to the next applicant (in priority order).

### **D.** AAN RESPONSIBILITIES:

- **1.** Logistical Responsibilities
  - a. The AAN will provide each approved/paid Industry participant with one meeting room in the designated location. Each room holds between 100 to 500+ people in a banquet set (room size information based on information supplied by Encore—the AAN's contracted audiovisual company). Rooms vary in size, layout, and location and will be assigned on a first-come, first-served, first-paid basis.
  - **b.** Industry is responsible for all set-up and tear-down fees (e.g., hotel, decorator, AV) and must be done based on the timeline set by the AAN.
  - c. THE AAN WILL ALLOW INDUSTRY REPRESENTATIVES TO HAVE ACCESS TO MEETING ROOMS STARTING AT 12:00 p.m. Industry ITU events or its related activities (e.g., reception) can begin no earlier than 6:00 p.m. and conclude no later than 9:00 p.m. for evening programs. Lunch-time ITUs may begin no earlier than 11:45 a.m. and conclude no later than 12:45 p.m.



- i. Industry may place their signage outside of the meeting room door beginning at 4:00 p.m. and all signage must be removed by 10:00 p.m. Signage must include language specified in the ITU Terms and Conditions. Should hotel allow each industry participant will be allowed to have one 22" × 28" directional signage on an easels in common spaces and one detail person in the lobby from 4:00 p.m.-10:00 p.m. Directional personnel are only applicable to evening ITU programs. Directional personnel are prohibited for lunchtime ITUs at the BCEC. Lunch-time ITU signage is allowed to be set between 9:30 a.m.-1:00 p.m. Signage is not permitted in hotel lobbies.
- 2. Marketing
  - **a.** The AAN will provide publicity/marketing for the ITU in the AAN Annual Meeting Program.
  - **b.** The AAN will provide one complimentary pre-registration list to the Industry participant for the Industry's one-time use in marketing their program to AAN Annual Meeting attendees.
    - i. Multiple uses or storage of registration list are strictly prohibited.



AMERICAN ACADEMY OF NEUROLOGY®

Registration lists must be returned to AAN or destroyed by Industry within 72 hours of one-time mailing.

- All promotional and on-site materials must receive AAN approval prior to distribution including any and all announcements, invitations or solicitations, envelopes, advertising, Web content, etc. The AAN Institute requires seven business days turnaround on the review/approval process.
- c. Industry cannot contact meeting registrants by phone or email in an effort to invite Annual Meeting attendees to their ITU event. Promotion will be limited to those opportunities outlined in these quidelines.
- **d.** All communication with meeting participants must receive prior approval from the AAN.

### **3.** INDUSTRY RESPONSIBILITIES:

- **a.** Logistical
  - i. Industry is responsible for all expenses associated with their program including audio-visual, food and beverage, setup fees, decorator fees, electrical, labor, etc. Industry is required to use the AAN's official vendors. Please contact the AAN for a complete listing of approved vendors.
  - ii. INDUSTRY HAS ACCESS TO MEETING ROOMS DEPENDING ON LOCATION. INDUSTRY'S ITU EVENING EVENT MUST BEGIN NO EARLIER THAN 6:00

p.m. and conclude no later than 9:00 p.m. Lunch-time ITUs must begin no earlier than 11:45 a.m. and conclude no later than 12:45 p.m.

- **b.** Program, Marketing, and Registration
  - i. The Industry program must be entitled "Industry Therapeutic Update from [Insert respective company]" and must be clearly marketed in that manner. The event must be advertised as an industry program.
  - ii. The event advertising must specify, "Please note that no CMF will be given by any accredited organization for attending. Additionally, Industry Therapeutic Updates program content and the views expressed herein are those of the presenting corporate entity and not of the AAN. These programs are not an official part of the 2023 AAN Annual Meeting education or scientific programs, nor are they endorsed by the AAN. The AAN cannot affirm claims pertaining to FDA off-label medication, research use of pre-FDA drugs, or other research information that might be discussed. Industry Therapeutic Updates are industry events."
  - iii. Industry can focus on current therapies and projects in development. It is Industry's responsibility to be aware and compliant with the FDA Regulations in relation to the information discussed at the Industry's program. Information

regarding FDA regulations may be obtained directly from the FDA.

- iv. There can be no implication—implied or otherwise—in any promotional materials or on-site materials indicating that Industry's ITU event is part of the AAN Annual Meeting Education or Scientific programs and/ or endorsed by the AAN.
- **c.** Attendance
  - i. Industry's program must be open to all AAN Annual Meeting registrants and appropriate AAN staff.
  - **ii.** Industry cannot charge any type of fee for Annual Meeting registrants to attend.
- d. Evaluation and Reports
  - i. The AAN requires Industry to evaluate their individual ITU program by having attendees complete evaluation forms. Industry is required to provide the AAN with a summary of the evaluation results within 30 days following the AAN Annual Meeting.
  - ii. The AAN also reserves the right to evaluate the ITU by requesting attendees to complete additional evaluation materials, either on-site at the event and/or following the event, if needed.
  - **iii.** AAN leadership and staff will attend the ITU events for AAN evaluation purposes.



### V. Marketing and Sponsorship Opportunities Rules

A. GENERAL:

- 1. These Marketing and Sponsorship Opportunities Rules apply to the sponsorship and advertising by the Company named in the Online Contract.
- 2. To secure AAN Annual Meeting marketing or sponsorships, Companies must provide AAN Institute the amount described on the Online Contract with submission of the Contract. If a Company cancels after submission of the Contract, AAN Institute will retain the entire amount.
- 3. Cancellations must be received in writing by February 10, 2023, but no refunds will be given. All rates are net. No agency or cash discounts are permitted. Note: All verbal cancellations must be followed by a written confirmation. Please contact Gretchen Thielen at *gthielen@aan.com* or at (612) 928-6015 to confirm receipt of cancellation.
- **4.** Company will designate a representative to serve as the official contact with AAN Institute during sponsorship.
- 5. All announcements related to the any sponsorship or marketing opportunity must clearly indicate that the AAN is the program/product administrator and that funding support has been provided through a sponsorship arrangement. Any public and professional materials that claim an association with the program/product or include reference to AAN that are developed by the Company must be submitted to AAN for review and approval.

- 6. Companies must comply with all applicable federal and local laws and regulations, including Food and Drug Administration regulations. AAN Institute has the right to request the Company immediately discontinue an activity or cease distribution of materials deemed inappropriate or noncompliant by the AAN Institute.
- 7. CME areas are not available for advertisement and sponsorship activities as defined by the ACCME guidelines. Company must not attempt to direct or influence the faculty or content of AAN education programs at the Annual Meeting.
- 8. Sponsor and designated agents may not approach AAN education and scientific program faculty concerning conference reports.

### **B.** MARKETING PUBLICATIONS GUIDELINES:

- 1. All marketing and sponsorship graphics are subject to approval of the AAN, which reserves the right to reject or cancel any advertisement at any time.
- 2. All advertisements (including but not limited to page ads and logos) will be reviewed for content and technical requirements and approved by an appropriate AAN representative.
  - a. All advertisements are subject to approval by the AAN, which reserves the right to reject or cancel any advertisement or sponsorship at any time; this includes, in particular, any content that is deemed to conflict with the organization's mission or in any way reflects negatively on the organization,

or competes with the organization's products and services, whether perceived or implied.

- b. ALL TYPES OF ADVERTISING NOT DESCRIBED ABOVE WILL BE REVIEWED ON A CASE-BY-CASE BASIS. SUCH ADVERTISEMENTS INCLUDE, BUT ARE NOT LIMITED TO: Tobacco, firearms, and alcohol.
- **c.** AAN has sole discretion whether to accept or not accept an advertisement for any reason.
- **d.** ACCEPTABLE AD FORMATS: Highresolution, press quality PDFs with bleeds and crop marks. Two [2]-page spreads should be provided as reader spreads.
- e. Approvals may take up to seven [7] days.
- **3.** Ads (including page ads) must include the manufacturer's Company's name.
- 4. Representations and Warranties. You represent and warrant that each advertisement and any material submitted herein (i) comply with all applicable laws, statutes, ordinances, regulations, and codes of conduct, including but not limited to PhRMA's Code on Interactions with Health care Professionals (effective January 2009) and State laws concerning gifts to physicians; (ii) do not breach and have not breached any duty toward or rights of any person or entity including, without limitation, rights of intellectual property, publicity or privacy, or rights or duties under consumer protection, product liability, tort, or contract theories; (iii) are not



# Rules for Industry and Other Organizations at the AAN Annual Meeting—continued

pornographic, hate-related, or otherwise violent in content.

- 5. You agree to indemnify, defend, and hold the Academy and AAN Institute, its agents, affiliates, subsidiaries, directors, officers, employees, and applicable third parties (e.g., relevant advertisers, syndication partners, licensors, licensees, consultants and contractors) (collectively "Indemnified Person(s)") harmless from and against any and all third party claims, liability, loss, and expense (including damage awards, settlement amounts, and reasonable legal fees), brought against any Indemnified Person(s), arising out of, related to or which may arise from Your advertisements, and/or Your breach of any term of these Terms and Conditions.
- 6. No Guarantee. PUBLISHER MAKES NO GUARANTEE REGARDING THE LEVEL OF IMPRESSIONS OF ADVERTISEMENTS, OR THE TIMING OF DELIVERY OF SUCH IMPRESSIONS.
- 7. PUBLISHER MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION WITH RESPECT TO ADVERTISING, REFERRALS, AND OTHER SERVICES, AND EXPRESSLY DISCLAIMS THE WARRANTIES OR CONDITIONS OF NONINFRINGEMENT, MERCHANTABILITY, AND FITNESS FOR ANY PARTICULAR PURPOSE. TO THE EXTENT ADS ARE BASED ON OR DISPLAYED IN CONNECTION WITH NON-PUBLISHER CONTENT, PUBLISHER SHALL NOT HAVE ANY LIABILITY IN CONNECTION WITH THE DISPLAY OF SUCH ADS.

- **8.** Advertorials are not accepted.
- **9.** You shall not use the AAN name or marks without the AAN's prior written approval.
- **10.** All advertising contract position clauses are treated as requests. Since advertising inventory constantly changes, Publisher cannot guarantee fixed positioning.
- **11.** Publisher may change the terms set forth herein at any time. You are responsible for checking terms and conditions from time to time for changes. Publisher is not required to give notice.
- **12.** In the event of nonpayment, Publisher reserves the right to hold advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to Publisher.
- **13.** Advertising is separate from content. Advertisers and sponsors shall have no advance knowledge of editorial content, nor do the editors shape content to accommodate advertising. Publisher will not sell advertising for a specific product on the condition that it appear in the same location, and at the same time, as a specific article mentioning that product.
- **14.** Advertisers shall not influence any editorial decisions or advertising policies.
- **15.** Advertiser/Agency may not, directly or indirectly, refer to the Annual Meeting in any product-specific promotional materials.

- **C.** ANNUAL MEETING ATTENDEE MAILING LIST AGREEMENT:
  - The mailing list will be used one time only and is being supplied for the specific mailing ordered and approved by the AAN, and for no other purpose. This list, in part or whole, will not be stored, reproduced, sold or distributed to anyone else. Violations of this provision will be prosecuted to the fullest extent permitted by law. All lists are seeded to protect against unauthorized use.
  - 2. SUCH MISUSE WILL RENDER THE COMPANY LIABLE FOR ALL DAMAGES TO THE AAN WHICH ARISE OUT OF LITIGATION, ATTORNEY'S FEES, COURT COSTS, AND EXPENSE INCURRED BECAUSE OF MISUSE.
  - **3.** The review of the mail order and subsequent use of the AAN list does not in any way constitute or imply AAN approval, endorsement, support or participation as a sponsor of the material in the proposed mailing. Misrepresentation of that fact or references to the AAN in any promotional material without express written approval from the AAN is prohibited.
- 4. It is understood that a list is for mailing purposes only; once used for its approved purpose, must be destroyed immediately after use. We acknowledge that violations of this provision will possibly result in our inability to rent future mailing lists. Mailing and marketing pieces should be sent to Kate Andrews at *kandrews@aan.com* for review and approval.
  - **a.** Approval may take up to seven (7) days.



# Rules for Industry and Other Organizations at the AAN Annual Meeting—continued

- **D.** AISLE CARPET AND BANNER MARKETING:
  - 1. Approved aisle carpet/banner graphics are: company name and/or logo, brand and/or product name logo, brand and/or company slogan, booth number.
  - 2. Locations will be reviewed and determined based on the initial request (payment received) and availability.
  - **3.** All graphic design requirements will be forwarded once orders are approved.
  - 4. The AAN will determine all placements of sponsorships. If a sponsors requests an alternate location, the AAN will determine if the location is approved. EXAMPLE: An exhibitor will not be allowed to place its aisle carpet/banner section directly next to a competitor who has specifically requested placement in the Exhibit Hall away from specific competitors. AAN will work with exhibitor to determine a suitable location should this conflict occur.
  - **5.** The AAN's general decorating contractor (Freeman) will be responsible for all printing, installation, and removal of approved aisle carpet/banner sections.
  - 6. Exhibitors are required to submit aisle carpet/banner graphic design to the AAN for approval by March 8, 2023, with all approved graphic files forwarded by Freeman by March 17, 2023.

**E.** EXHIBIT HALL FOOTPRINTS GUIDELINES:

1. Footprints will be placed on aisle carpet every three to five feet leading from the Exhibit Hall entrance to the exhibitor's booth.

- 2. Should paths interfere with other exhibitors' ability to market products in the Exhibit Hall as determined by the AAN, alternate paths will be reviewed and selected by the AAN. EXAMPLE: An exhibitor will not be allowed to place its footprints on top of another exhibitor's marketing carpet or alongside a booth of a competitor who has specifically requested placement in the Exhibit Hall away from specific competitors. The AAN will work with exhibitors to determine a suitable path should any conflicts occur.
- **3.** Approved footprint graphics are: company name and/or logo, brand and/or product name logo, brand and/or company slogan, booth number.
- **4.** All graphic design requirements will be forwarded once orders are approved.
- 5. The AAN's general decorating contractor (Freeman) will be responsible for all printing, installation, and removal of approved footprints
- 6. Exhibitors are required to submit electronically aisle carpet, banner, and footprint graphic design rendering to the AAN/Gretchen Thielen for review and approval by March 8, 2023, with all approved graphic files then forwarded to layout by Freeman by March 17, 2023.

#### **VI.** Sanctions

A. SANCTIONS: As a condition of participation in the AAN Annual Meeting, Companies must observe the Rules for Industry and Other Organizations at the AAN Annual Meeting. Violations of the Rules will be reviewed and sanctions may be applied. Sanctions include, but are not limited to, the following:

- **1.** Company will receive a "cease and desist" letter from the AAN.
- 2. Company will not have access to AAN membership mailing list.
- **3.** Company will not have access to hospitality suites at the AAN Annual Meeting.
- **4.** Company's exhibitor priority points will be reduced.
- **5.** Company will not be allowed to sponsor an AAN Annual Meeting activity for one or more years.
- **6.** Company will not be allowed to support an AAN Annual Meeting Education Program for one or more years.
- **7.** Company will not be allowed to exhibit at an AAN Annual Meeting for one or more years.
- **8.** Company will not be allowed any access to the AAN Annual Meeting for one or more years.
- **B.** APPEALS: Sanctions imposed by the Meeting Management Committee may be appealed within 30 days after delivery of the notice of sanctions to the AAN Executive Committee. The Executive Committee's decision on the appeal will be final.





#### I. General Rules and Terms

The American Academy of Neurology ("AAN") has established the parameters that outside organizations involved in Virtual Education and Science Programs, including 2023 AAN Annual Meeting ("Program") must comply with. These Rules apply to: 1) "ineligible Companies/ commercial Interests" (aka, "industry"), which include any entity developing, producing, marketing, re-selling, or distributing health care goods or services, including drugs, devices, services or therapies, consumed by, or used on, patients to diagnose, treat, monitor, manage, and alleviate health conditions; 2) non-profit organizations; 3) and any other companies or organizations participating in the Programs in any capacity (collectively referred to as "Companies").

In addition to complying with these General Rules and Terms, Companies must comply with the applicable terms and conditions (listed below) for their specific interactions with the Programs. If Companies are unclear about these Rules or the specific terms and conditions, it is their responsibility to seek clarification from the AAN prior to any interaction related to the Programs. The AAN reserves the right to decline any Company's participation in the Programs for any reason without explanation. As a condition of participation, every industry representative agrees to observe all AAN policies and guidelines. Violation of AAN policies and guidelines, will be reviewed and sanctions may be applied.

A. CONDUCT: Representatives of Companies must conduct themselves professionally and treat all virtual attendees equally and with respect, including, but not limited to, compliance with the AAN's Meetings Anti-Harassment Policy.

Commitment to Inclusion, Diversity, Equity, Anti-racism, and Social Justice (IDEAS)

The AAN is committed to intentional actions. to be a fully inclusive, deliberately diverse, and anti-racist organization that respects and values our membership, our staff, and the communities we serve. We actively promote equity and social justice in neurology and the neurosciences. As part of this commitment, the AAN is working to ensure we provide a conference environment and educational programming that is fully inclusive, deliberately diverse, and anti-racist. If you have questions about these efforts, identify areas for improvement, or have concerns regarding attendee or staff behavior, please contact Member Services at (800) 879-1960. memberservices@aan.com, or Academy staff at registration@aan.com.

**B.** PROHIBITED INFLUENCE: ineligible Companies/commercial Interests may not attempt to direct or influence the planners and/or faculty or content of the Programs.

- C. USE OF AAN PROPERTY: The AAN/AANI names, insignia, logos, or acronyms, the Program's name or logo, may not be used by Company in any manner without the expressed written consent of AAN/AANI. This applies before, after, and during the Programs.
- **D.** COMPLIANCE: Companies must comply with all applicable federal and local laws and regulations, including Food and Drug Administration regulations. Companies must abide by all applicable terms and conditions for their interactions related to the Programs including, but not limited to, compliance with the AAN's Meetings Anti-Harassment Policy and Implementing the AAN Conflict of Interest Policy for CME Programming. Companies must be aware of the guidelines and codes the AAN and affiliated organizations conform to: Council of Medical Specialty Societies' Code for Interactions with Companies (*cmss.org*) and the Principles Governing Academy Relationships with External Sources of Support (AAN.com). The AAN has the right to request that Companies immediately discontinue an activity or cease distribution of materials deemed inappropriate or noncompliant by the AAN.
- E. WARRANTY OF AUTHORITY: Company represents and warrants that the person signing the AAN Programs Contract is a duly authorized appointed agent of the Company, is fully empowered to bind the Company to



all provisions contained herein and the AAN Programs Contract, and that no further action is required on the Company's part to enter into the AAN Programs Contract.

- F. AMENDMENTS: All interpretations, as well as answers to questions and matters not specifically covered by these Rules and Terms, will be decided by AAN in its sole discretion. The AAN reserves the right to make any reasonable changes to these Rules and Terms as necessary to ensure the orderly and appropriate operation of the Program. Company is responsible for checking Rules and Terms from time to time for changes. The specific benefits offered to Company in any of the below offerings are subject to change but will be replaced by benefits of equal or greater value at AAN's discretion.
- **G.** ASSIGNMENT: The online AAN Programs Contract and these Rules, Terms, and Conditions may not be assigned by any party without the prior written consent of the other parties.
- **H.** BINDING EFFECT: The online AAN Programs Contract and these Rules, Terms, and Conditions are binding upon and inure to the benefit of the parties, their successors and assigns.
- I. WAIVER: The failure of any party to complain of any default by another party or to enforce any of such party's rights, no matter how long such failure may continue, will not constitute a waiver of the party's rights under the online AAN Programs Contract and these Rules, Terms, and Conditions.

- J. GOVERNING LAW: The online AAN Programs Contract and these Rules, Terms, and Conditions and the rights and obligations of the parties hereunder are governed by the laws of the State of Minnesota, except that no Minnesota conflicts of law or choice of law provision apply to this Contract. The exclusive forums for actions between the parties in connection with this Agreement are the State District Courts in Minnesota or the United States Court for the District of Minnesota. Each party agrees unconditionally that it is personally subject to the jurisdiction of such courts.
- K. ENTIRE AGREEMENT: The online AAN Programs Contract and these Rules, Terms, and Conditions constitute the entire agreement between the parties with respect to its subject matter and supersedes all past and contemporaneous agreements, promises, and understandings, whether oral or written, between the parties.

#### II. Virtual Exhibitor Rules

- **A.** APPLICATION: These Exhibit Rules apply to all Companies who virtually exhibit during the Programs ("Exhibitor").
- **B.** GENERAL: Exhibitors must understand the following:
  - **1.** The AAN reserves the right to decline applications for any reason without explanation.
  - **2.** Exhibitor representatives must conduct themselves professionally.
  - **3.** Exhibitors must abide by the Rules for Industry and Other Organizations and these

Exhibit Rules outlined in this publication and distribute the Rules to exhibit personnel and any other contractors working for the exhibiting organization.

- **4.** Exhibitors may not assign, sublet, or share their exhibit space with another business or firm unless otherwise approved in writing by the AAN.
- **C.** AAN PROGRAMS CONTRACT: All Exhibitors are required to complete the online AAN Programs Contract before exhibit space will be held by the AAN. Contracts will not be processed without payment. American Academy of Neurology Institute Tax ID #41-0726167.
- **D.** EXHIBIT ACTIVITIES/PROMOTION: All exhibit activities and promotional content, with the exception of company literature, must include a disclosure statement describing the activities occurring in the contracted exhibit space. Forms will be available on the online portal or contact Kate Andrews at (612) 928-6079 or *kandrews@aan.com* for information on access to the online portal. The AAN has the right to request the exhibitor immediately discontinue an activity or cease distribution of materials deemed inappropriate by the AAN and the AAN is not responsible for associated costs. Exhibitors who do not immediately cease activities are subject to sanction and may be dismissed from the Program and without refund. Sanctions may also include loss of exhibiting at future Programs. PROMOTION OF AAN EDUCATION AND/OR SCIENCE PROGRAMS, INCLUDING POSTERS AND PLATFORM SESSIONS, EXPERIENTIAL



LEARNING AREAS, AND AAN-ASSOCIATED EVENTS IS PROHIBITED.

- E. CANCELLATIONS: All notices of cancellation must be forwarded in writing to the AANI. If a Company cancels after submission of the AAN Programs Contract, the AANI will retain the entire amount. Please send cancellations to *kandrews@aan.com*.
- F. FOOD AND DRUG ADMINISTRATION REGULATIONS: Products that require promotion approval by the FDA must receive this approval prior to promotion via the Programs. Information regarding FDA regulations may be obtained directly from the FDA.
- **G.** INDEMNIFICATION: Exhibitor must indemnify, hold harmless, and defend the AAN and AANI. along with their respective owners, members, officers, directors, managers, agents, employees, and relevant subcontractors from and against any and all liabilities. damages, actions, costs, losses, claims, and expenses (including attorney's fees), including infringement of third-party intellectual property rights, personal injury, accident or death to any person or persons, and damage to or loss of property or profits arising out of, or resulting, in whole or in part, from any act, omission, negligence, fault, or violation of law or ordinance of the Exhibitor or its employees, agents, or subcontractors.
- H. No Guarantee. THE AAN MAKES NO GUARANTEE REGARDING THE LEVEL OF IMPRESSIONS OF VIRTUAL EXHIBIT BOOTH, OR THE TIMING OF DELIVERY OF SUCH IMPRESSIONS.

I. THE AAN MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION WITH RESPECT TO VIRTUAL EXHIBIT BOOTHS, AND EXPRESSLY DISCLAIMS THE WARRANTIES OR CONDITIONS OF NONINFRINGEMENT, MERCHANTABILITY, AND FITNESS FOR ANY PARTICULAR PURPOSE. TO THE EXTENT THE AAN SHALL NOT HAVE ANY LIABILITY IN CONNECTION WITH THE VIRTUAL EXHIBIT BOOTHS.

#### III. Marketing and Sponsorship Opportunities Rules

A. GENERAL:

- 1. These Marketing and Sponsorship Opportunities Rules apply to the sponsorship and advertising by the Company named in the AAN Programs Contract.
- 2. To secure Programs marketing or sponsorships, Companies must provide the AANI the amount described on the AAN Programs Contract with submission of the Contract. If a Company cancels after submission of the Contract, the AANI will retain the entire amount.
- **3.** All notices of cancellation must be forwarded in writing to the AANI. If a Company cancels after submission of the AAN Programs Contract, the AANI will retain the entire amount. Please send cancellations in writing to Kate Andrews at *kandrews@aan.com.*

- **4.** Company will designate a representative to serve as the official contact with AAN during sponsorship.
- **5.** All announcements related to any sponsorship or marketing opportunity must clearly indicate that the AAN is the program/product administrator and that funding support has been provided through a sponsorship arrangement. Any public and professional materials that claim an association with the program/product or include reference to AAN that are developed by the Company must be submitted to AAN for review and approval.
- 6. Companies must comply with all applicable federal and local laws and regulations, including Food and Drug Administration regulations. AAN has the right to request the Company immediately discontinue an activity or cease distribution of materials deemed inappropriate or non-compliant by the AAN.
- 7. CME areas are not available for advertisement and sponsorship activities as defined by the ACCME guidelines. Ineligible Companies/commercial Interests must not attempt to direct or influence the faculty or content of AAN education Programs.
- 8. Sponsor, designated agents, and ineligible Companies/commercial Interests may not approach AAN education and scientific Program faculty.
- **B.** MARKETING/SPONSORSHIP TERMS:
  - **1.** All marketing and sponsorship graphics are subject to approval of the AAN, which



reserves the right to reject or cancel any advertisement at any time.

- 2. All advertisements (including but not limited to page ads and logos) will be reviewed for content and technical requirements and approved by an appropriate AAN representative.
  - a. All advertisements are subject to approval by the AAN, which reserves the right to reject or cancel any advertisement or sponsorship at any time; this includes, in particular, any content that is deemed to conflict with the organization's mission or in any way reflects negatively on the organization, or competes with the organization's products and services, whether perceived or implied.
  - **b.** The AAN has sole discretion whether to accept or not accept an advertisement for any reason.
  - **c.** Acceptable ad formats: High-resolution, press quality PDFs with bleeds and crop marks. Two-page spreads should be provided as single pages.
  - d. Approvals may take up to seven (7) days.
- **3.** Ads must include the manufacturer's Company's name.
- 4. Representations and Warranties. Company represents and warrants that each advertisement and any material submitted herein (i) comply with all applicable laws, statutes, ordinances, regulations, and codes of conduct, including but not limited to PhRMA's Code on Interactions

with Health care Professionals (effective January 2009) and State laws concerning gifts to physicians; (ii) do not breach and have not breached any duty toward or rights of any person or entity including, without limitation, rights of intellectual property, publicity or privacy, or rights or duties under consumer protection, product liability, tort, or contract theories; (iii) are not pornographic, hate-related, or otherwise violent in content.

- 5. Company agrees to indemnify, defend, and hold the AAN and AANI and their agents, affiliates, subsidiaries, directors, officers, employees, and applicable third parties (e.g. relevant advertisers, syndication partners, licensors, licensees, consultants and contractors) (collectively "Indemnified Person(s)") harmless from and against any and all third-party claims, liability, loss, and expense (including damage awards, settlement amounts, and reasonable legal fees), brought against any Indemnified Person(s), arising out of, related to or which may arise from Company's advertisements, and/or Company's breach of any term of these Rules, Terms, and Conditions.
- 6. No Guarantee. THE AAN MAKES NO GUARANTEE REGARDING THE LEVEL OF IMPRESSIONS OF ADVERTISEMENTS, OR THE TIMING OF DELIVERY OF SUCH IMPRESSIONS.
- 7. THE AAN MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION WITH RESPECT TO ADVERTISING, REFERRALS, AND OTHER SERVICES, AND EXPRESSLY DISCLAIMS

THE WARRANTIES OR CONDITIONS OF NONINFRINGEMENT, MERCHANTABILITY, AND FITNESS FOR ANY PARTICULAR PURPOSE. TO THE EXTENT ADS ARE BASED ON OR DISPLAYED IN CONNECTION WITH NON-PUBLISHER CONTENT, THE AAN SHALL NOT HAVE ANY LIABILITY IN CONNECTION WITH THE DISPLAY OF SUCH ADS.

- 8. Advertorials are not accepted.
- 9. The AAN/AANI names, insignia, logos, or acronyms, the Programs name or logo, may not be used by Company in any manner without the expressed written consent of AAN/AANI. This applies before, after, and during the Programs.
- **10.** All advertising contract position clauses are treated as requests. Since advertising inventory constantly changes, the AAN cannot guarantee fixed positioning.
- **11.** In the event of nonpayment, the AAN reserves the right to hold advertiser and/or its advertising agency jointly and severally liable for such monies as are due and payable to the AAN.
- **12.** Advertising is separate from content. Advertisers and sponsors shall have no advance knowledge of editorial content, nor do the editors shape content to accommodate advertising. The AAN will not sell advertising for a specific product on the condition that it appear in the same location, and at the same time, as a specific article mentioning that product.
- **13.** Advertisers shall not influence any editorial decisions or advertising policies.



#### IV. Virtual Industry Therapeutic Updates Policies

In addition to complying with the above General Rules and Terms, Companies must comply with the following policies for participation in Industry Therapeutic Updates ("ITU").

#### A. PARTICIPATION CRITERIA

- 1. Participating Company must be a 2023 dues-paid member of the American Academy of Neurology Industry Roundtable.
- **2.** No CME will be given by any accredited organization for the programs offered.

#### **B.** ATTENDANCE

- 1. Participating Company cannot charge any type of fee to attend. All participants must be treated equally. All ITU attendees must be registered for the virtual 2023 AAN Annual Meeting.
- 2. Participating Company cannot contact participants by phone to invite participants to its ITU event. Promotion will be limited to those opportunities outlined in these guidelines. All communication with participants must receive prior approval from the AAN.
- **C.** INDUSTRY THERAPEUTIC UPDATE CONTRACT
- **1.** All participating Companies must complete the online AAN Programs Contract.
- **D.** EVALUATION/REPORTS
- 1. The AAN reserves the right to evaluate the ITU by requesting participants to complete additional evaluation materials, if needed.

- **2.** AAN staff will attend the Virtual ITU events for AAN evaluation purposes.
- **3.** The AAN reserves the right to request additional information/materials as needed.

#### E. PARTICIPATION FEES

- 1. Participating Company must pay to participate in the ITU. The participation fee must be paid in full before video is uploaded. If the fee is not paid by this deadline, participating Company will forfeit participation, and the opportunity will be given to the next applicant (in priority order).
- 2. Participating Company is responsible for all expenses associated with its program including audio-visual, labor, etc.

#### F. PROMOTIONAL GUIDELINES

- All ITU marketing materials, including but not limited to, promotional materials must receive AAN approval prior to distribution including any and all announcements, invitations or solicitations, envelopes, advertising, web content, etc.
- The participating Company's program must be entitled "Industry Therapeutic Update from [Insert participating Company's Name]" and must be conspicuously marketed in that manner. This language must be in a TEXT SIZE that clearly distinguishes it as the title of the program. Companies may include a subtitle that specifies the therapeutic area to be discussed at the program.
- **3.** All promotional pieces (brochures, website, communications) MUST indicate this

program is NOT accredited for continuing education by any organization.

- 4. There can be no implication in any promotional materials indicating that Company's ITU program is part of the virtual 2023 AAN Annual Meeting and/ or endorsed by the AAN and promotional materials must include language indicating this.
- **5.** Participating Companies are responsible for their own promotion but must send any promotional material to the AAN for preapproval.

#### **G.** VIDEOGRAPHY

- The AAN name and logo may not be used in the video. In addition, there can be no implication in the video that indicates the participating company's ITU program is part of the 2023 Virtual AAN Annual Meeting or endorsed by the AAN or any of its affiliates.
- 2. ITU videos need to be provided by participating Companies to the AAN in mp4 format.

#### H. ADDITIONAL TERMS:

 Representations and Warranties. Company represents and warrants that any material submitted herein (i) comply with all applicable laws, statutes, ordinances, regulations, and codes of conduct, including but not limited to PhRMA's Code on Interactions with Health care Professionals (effective January 2009) and State laws concerning gifts to physicians; (ii) do not breach and have not breached any duty toward or rights of any person or entity



including, without limitation, rights of intellectual property, publicity or privacy, or rights or duties under consumer protection, product liability, tort, or contract theories; (iii) are not pornographic, hate-related, or otherwise violent in content.

- 2. Indemnification. Company agrees to indemnify, defend, and hold the AAN and AANI and their agents, affiliates, subsidiaries, directors, officers, employees, and applicable third parties (e.g., relevant advertisers, syndication partners, licensors, licensees, consultants and contractors) (collectively "Indemnified Person(s)") harmless from and against any and all third-party claims, liability, loss, and expense (including damage awards, settlement amounts, and reasonable legal fees), brought against any Indemnified Person(s), arising out of, related to or which may arise from Company's ITU, or Company's breach of any term of these Rules. Terms. and Conditions.
- No Guarantee. THE AAN MAKES NO GUARANTEE REGARDING THE LEVEL OF IMPRESSIONS OR VIEWS OF THE VIDEO, OR THE TIMING OF DELIVERY OF SUCH IMPRESSIONS.
- 4. No Warranty. THE AAN MAKES NO WARRANTY, EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION WITH RESPECT TO THE ITU AND EXPRESSLY DISCLAIMS THE WARRANTIES OR CONDITIONS OF NONINFRINGEMENT, MERCHANTABILITY, AND FITNESS FOR ANY PARTICULAR PURPOSE. THE AAN

SHALL NOT HAVE ANY LIABILITY IN CONNECTION WITH THE ITU.

#### V. Sanctions

- A. SANCTIONS: As a condition of participation in the Programs, Companies must observe the Rules for Industry and Other Organizations' Participation in AAN Virtual Education and Science Programs. Violations of the Rules will be reviewed, and sanctions may be applied. Sanctions include, but are not limited to, the following:
  - 1. Company will receive a "cease and desist" letter from the AAN.
  - **2.** Company will not be allowed to sponsor an AAN Program for one or more years.
  - **3.** Company will not be allowed to exhibit during an AAN Program for one or more years.



#### How Do I Accumulate Points?

There are multiple ways for exhibitors to accumulate priority points:

- Companies that submit their contract and deposit by the contract deadline on November 10, 2022, will receive two (2) points for exhibiting at the 2023 Annual Meeting
- Five (5) additional points are awarded for exhibiting in a consecutive year
- Two (2) points for booking staff rooms through the official AAN housing process (CMR)
- One (1) point for exhibiting at any other AAN conference (e.g., Fall Conference, Summer Conference, etc.)
- One (1) point for submitting product description by deadline
- One (1) point for registering booth staff by deadline
- One (1) point per 100 square feet of exhibit space

In the event that an organization merges or purchases another organization, the newly merged organization will assume the highest number of priority points. Priority points acquired by each organization are not combined.

Refer to the Rules for Industry and Other Organizations at the Annual Meeting for more information on the priority point system.

#### **Added Benefit**

Exhibitors that support non-CME activities, Industry Roundtable membership, Annual Meeting publication advertising, Industry Therapeutic Update events, or AAN non-Annual Meeting programs will receive additional priority points based on support committed.

#### Points Per Support Outside the Exhibit Hall:

Support Value	Points
Up to \$6,000	1
\$6,001-\$15,000	2
\$15,001-\$30,000	3
\$30,001-\$60,000	5
\$60,001-\$90,000	6
\$90,001-\$150,000	10
\$150,001-\$250,000	12
\$250,001-\$350,000	15
\$350,001-\$450,000	20
\$450,001-\$550,000	25
\$550,001-\$650,000	30
\$650,001-\$750,000	35
\$750,001-\$850,000	40
\$850,001-\$950,000	45
\$950,001-\$1,000,000	50

#### Example 1:

Company ABC and company XYZ currently both have 30 priority points and exhibited at the AAN Annual Meeting. Company ABC submits its booth contract and deposit in September (5 + 2 points), books hotel rooms through AAN housing (2 points), submits the company description (1 point) as well as staff names (1 point) by the communicated deadline, and responds to the AAN post-meeting survey (1 point).

Company XYZ submits its contract in December (5 points) and neglects to provide any of the additional information by the communicated deadlines. After the Annual Meeting, Company ABC will have 42 points, Company XYZ will have 35 points. Company ABC will receive priority booth assignments for the next meeting ahead of Company XYZ.

#### Example 2:

In addition to the above, Company ABC also spent \$111,700 outside the Exhibit Hall (Industry Therapeutic Update, Full page ad in Exhibit Guide, and Door Drop insert). Company ABC would get an additional 10 points for the above commitments, bringing its total to 52 points.

# **AAN Name and Logo Restrictions**



Exhibitions, marketing materials, sponsorship promotions, and any other non-AAN communications must not state or imply an endorsement by the American Academy of Neurology or the 2023 AAN Annual Meeting event, or misuse the AAN or the AAN Annual Meeting logo.

#### Language Limitations

Promotional references to the "2023 AAN Annual Meeting" are allowed to develop on-site traffic and awareness such as:

- "Come see us at the 2023 AAN Annual Meeting"
- "Visit Booth 123 at the 2023 AAN Annual Meeting"
- "See you at the 2023 AAN Annual Meeting"

Implied relationships or false representations of endorsements are strictly prohibited, such as:

- "The AAN and Company XYZ invite you"
- "Brought to you by Company XYZ and the American Academy of Neurology"

Event sponsors receive credit, gratitude, and promotional real estate from the AAN, but sponsorship does not imply event or product ownership in any way. Promotion of a sponsorship must be limited to the sponsorship component itself and not imply an additional partnership.

Refrain from referring to the 2023 AAN Annual Meeting as "the AAN." "AAN" is the general acronym for the professional association/scientific and education institute entities, under the name "American Academy of Neurology." The event itself should be stated as:

- The 2023 American Academy of Neurology Annual Meeting
- The 2023 AAN Annual Meeting
- The AAN Annual Meeting





# **Specifications**



### **Exhibit Hall Opportunities**

Offering	Details	Color	Acceptable File Formats
Exhibit Hall Passport	Company/Product Logo	4 Colors	High-resolution Transparent PNG, vector EPS, or Al format

### **Advertising Opportunities**

Offering	Details	Size	Live Space	Color	Acceptable File Formats
Annual Meeting Emails	Top/Middle or Bottom Ad	650×200 px	n/a	RBG	PNG or JPG (PNG preferred)
	Half-page Horizontal Ad	8.25"×4.4375" plus 0.125" bleed margins	7.25"×3.4375"	4 Colors	
	Half-page Vertical Ad	4.025"×10.875" plus 0.125" bleed margins	3.025"×9.875"		<ul> <li>High-resolution, press quality PDFs with bleeds</li> </ul>
Annual Meeting Daily	Full-page Ad	8.25" × 10.875" plus 0.125" bleed margins	7.25"×9.875"		<ul><li>and crop marks</li><li>2-page spreads should be provided as reader</li></ul>
	Spread Ad	16.5"×10.875" plus 0.125" bleed margins	7.25"×9.875" ea		spreads
	Cover Tip	8"×6" plus 0.125" bleed margins	7"×5"		
Digital Abstracts Book	Half-page Horizontal Ad	8.25" × 4.4375" plus 0.125" bleed margins	7.25"×3.4375"	4 Colors or RBG	<ul> <li>High-resolution, press quality PDFs with bleeds and crop marks.</li> </ul>
	Half-page Vertical Ad	4.025"×10.875" plus 0.125" bleed margins	3.025"×9.625"		<ul> <li>2-page spreads should be provided as reader spreads</li> </ul>
	Full-page Ad	8.25" × 10.875" plus 0.125" bleed margins	7.25"×9.875"		
	Spread Ad	16.5"×10.875" plus 0.125" bleed margins	7.25"×9.875" ea		



Offering	Details	Size	Live Space	Color	Acceptable File Formats
	Interstitial Ad	2048×1536px, 640×960px, 1242×2208px	n/a	RBG	PNG or JGP (PNG preferred) 1 MB Max File Size
Mobile App	Push Notification Ad	n/a	n/a	n/a	<ul> <li>Copy for each section of message.</li> <li>Message Subject: Max 60 characters including spaces</li> <li>Message Body: Max 375 characters including spaces</li> <li>Call to Action: Max 25 characters including spaces</li> <li>Call to Action Link: Secure URL (https) where call to action links to</li> <li>Message Image: Secure URL (https) where self-hosted image is located</li> </ul>
					Message Image Link: Secure URL (https) where image should link to

# Sponsorship Opportunities

Offering	Details	Color	Acceptable File Formats
	72"×36" graphic panel on Buzz Café backwall		AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Buzz Cafes	(4) 30" diameter circular table decals		
	(2) 36" diameter circular table decals		(quality o and higher)
Carpet Graphics at Hall Entrance	8'× 8' decal carpet decal	4 Colors	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Coat and Luggage Check	Company branding	4 Colors	AI, EPS or High quality pdf
Footprints	1'×1', 2'×2' or 3'×3' decals placed on Exhibit Hall aisle carpet to create a clear path to your booth.	4 Colors	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Cell Phone Charging Lockers	26"×60"		AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)



Offering	Details	Color	Acceptable File Formats	
Exhibit Hall Charging Lounges	(2) 116.875"×19.25" double sided panels on each table	4 Colors	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)	
charging Lounges	(2) 38"×81" double sided meter panels		JPG (quality o and nigher)	
Charging Seating Options	(2) 38.75" × 38.75" Single-sided Graphic Panels in the center of the tower	4 Colors	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)	
	(2) 19.25"×116.875" Single-sided Graphic Panels one on each side of the tower			
Exhibit Hall Charging Table	(2) 18"×18" decals	4 Colors	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)	

## **Exhibit Hall Sponsorship Opportunities**

Offering	Details	Acceptable File Formats
Park Benches	36"×36" Floor decals 77.8125"×38.75" back sign	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Street Lamp Posts and Flower Beds	(10) Lamp posts with 18"×60" double-sided banners on each side (20) 20.8125"×24" four-sided flower boxes with graphics on all sides	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Wayfinding Map Sponsorship	27"×27" square decal	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Logo on Exhibit Hall Mp	The logo will be automatically centered on the booth space, so consider the shape of the booth that you are adding the image on top of as well as the size of the booth	High-resolution PNG, JPG, or GIF. 10MB Max.
Exhibit Hall Escalator Clings	(4) 476"×26" Single or Double Sided Graphics	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Pillar Marketing	(4) 4'×12' banners	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Tabletop Graphics	36" round table decal	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Digital Billboard	12-second static, digital spots to loop every 60 seconds	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)
Skywalk Window Clings	(6) 54"×96" double sided panels	AI, EPS, INDD, High-res PDF, PSD, TIFF, JPG (quality 8 and higher)



## Hotel Opportunities

Offering	Details	Color	Acceptable File Formats
	Envelope Live Area for non-bleed area: 2.99" × 2.13" and 2.10" × 1.88"		
Hotel Key Cards and Card Holders	Key Card RFID Live Area: 3.125" × 1.875" Front and Back, Bleed Area 3.625" × 2.375"	4 Colors	PLI-Card: Vector is preferred, high quality PDFs are accepted
	Key Card Mag Card Live Area Front: 3.125" × 1.875" Back: 3.125" × 1.25" Bleed Area 3.625" × 2.375"		
New! Hotel Do Not Disturb Signs	Trim: 4.25×11 Bleed Area: 4.375"×11.125"	4 Colors	AI, EPS or High quality PDF
	12×15 digital full-color oxo-biodegradable die cut bag		
Hotel Door Drops Bag	Bag Size: 12"×15"	4 Colors	AI, EPS or High guality PDF
Sponsorship	Imprint Area: 11.5"×14" Can be product branded	4 000013	, , og quanty
Hotel Door Drops Insert	The inserts maximum size is 8.5" × 11"	4 Colors	
	Maximum weight: 5oz	4 001015	



#### Shuttle Bus Opportunities

Offering	Details	Color	Acceptable File Formats
Shuttle Bus Interior Window Branding	TBD	TBD	TBD

#### Virtual Platform Opportunities

Offering	Details	Color	Acceptable File Formats
Banner Advertisements on Virtual Conference Homepage	300×600 px	RGB	JPEG or PNG (preferably PNG) 1MG Max File Size
Logo on Virtual Conference Homepage	120×90 px	RGB	JPEG or PNG (preferably PNG) 1MG Max File Size
	Push Notification Ad		Copy for each section of message.
		n/a	<ul> <li>Message Subject: Max 60 characters including spaces</li> </ul>
Push Notification in the Virtual Conference			<ul> <li>Message Body: Max 375 characters including spaces</li> </ul>
Platform			<ul> <li>Call to Action: Max 25 characters including spaces</li> </ul>
			<ul> <li>Call to Action Link: Secure URL (https) where call to action links to.</li> </ul>
Banner Advertisement in Virtual Conference Networking Page	300×600 px	RGB	JPEG or PNG (preferably PNG) 1MG Max File Size